

How is treatment distributed by network? The big picture.

Claims paid between 01-Oct-2016 and 30-Sep-2017

City of Gallup

Category	Category Total	# Treat.	Delta Dental PPO	# Treat.	Delta Dental Premier	# Treat.	Out of Network	# Treat.	% of Total
Exams and Cleanings	\$58,519.35	1,294	\$47,082.35	1,086	\$10,899.00	194	\$538.00	14	34.16%
X-rays	\$27,642.00	884	\$22,619.00	777	\$4,765.00	98	\$258.00	9	16.13%
Sealants	\$808.00	33	\$808.00	33	\$0.00	0	\$0.00	0	0.47%
Fillings	\$29,351.01	282	\$23,947.21	234	\$4,897.40	43	\$506.40	5	17.13%
Crowns	\$11,872.45	64	\$7,108.75	43	\$2,815.00	7	\$1,948.70	14	6.93%
Root Canals	\$10,891.35	35	\$8,366.55	29	\$1,982.40	3	\$542.40	3	6.36%
Gum Disease	\$1,766.40	16	\$1,729.60	15	\$36.80	1	\$0.00	0	1.03%
Gum Disease Cleaning	\$600.00	8	\$479.00	5	\$121.00	3	\$0.00	0	0.35%
Extractions	\$9,502.62	74	\$6,447.42	54	\$2,719.20	15	\$336.00	5	5.55%
Oral Surgery Other Than Extractions	\$290.40	5	\$290.40	5	\$0.00	0	\$0.00	0	0.17%
Dentures	\$3,186.50	6	\$3,186.50	6	\$0.00	0	\$0.00	0	1.86%
Bridges	\$4,190.80	8	\$2,830.00	5	\$1,360.80	3	\$0.00	0	2.45%
Denture Repair	\$100.50	2	\$100.50	2	\$0.00	0	\$0.00	0	0.06%
Braces	\$10,297.01	156	\$9,794.74	115	\$502.27	41	\$0.00	0	6.01%
Other Services	\$2,315.50	56	\$1,880.90	43	\$865.60	12	-\$431.00	1	1.35%
Total	\$171,333.89	2,923	\$136,670.92	2,452	\$30,964.47	420	\$3,698.50	51	100.00%

For more information, contact your Delta Dental of New Mexico Sales or Service Representative

Date report was run 11-Oct-2017 for report period ending 30-Sep-2017



How are treatments and costs distributed by member?

Claims paid between 01-Oct-2016 and 30-Sep-2017

City of Gallup

Category	% of Total	Category Total	# Treat.	Subscriber	# Treat.	Spouse	# Treat.	Other	# Treat.
Exams and Cleanings	34.16%	\$58,519.35	1,294	\$20,899.07	396	\$9,938.28	201	\$27,682.00	697
X-rays	16.13%	\$27,642.00	884	\$10,643.93	313	\$4,692.07	149	\$12,306.00	422
Sealants	0.47%	\$808.00	33	\$0.00	0	\$0.00	0	\$808.00	33
Fillings	17.13%	\$29,351.01	282	\$8,078.40	82	\$4,706.41	51	\$16,566.20	149
Crowns	6.93%	\$11,872.45	64	\$5,058.65	21	\$3,304.50	13	\$3,509.30	30
Root Canals	6.36%	\$10,891.35	35	\$3,782.85	10	\$4,026.30	10	\$3,082.20	15
Gum Disease	1.03%	\$1,766.40	16	\$921.60	8	\$227.20	2	\$617.60	6
Gum Disease Cleaning	0.35%	\$600.00	8	\$600.00	8	\$0.00	0	\$0.00	0
Extractions	5.55%	\$9,502.62	74	\$2,169.60	21	\$932.80	10	\$6,400.22	43
Oral Surgery Other Than Extractions	0.17%	\$290.40	5	\$290.40	5	\$0.00	0	\$0.00	0
Dentures	1.86%	\$3,186.50	6	\$3,186.50	6	\$0.00	0	\$0.00	0
Bridges	2.45%	\$4,190.80	8	\$2,860.80	5	\$1,330.00	3	\$0.00	0
Denture Repair	0.06%	\$100.50	2	\$0.00	0	\$100.50	2	\$0.00	0
Braces	6.01%	\$10,297.01	156	\$0.00	0	\$0.00	0	\$10,297.01	156
Other Services	1.35%	\$2,315.50	56	\$213.20	3	-\$180.00	0	\$2,282.30	53
Total	100.00%	\$171,333.89	2,923	\$58,705.00	878	\$29,078.06	441	\$83,550.83	1,604

For more information, contact your Delta Dental of New Mexico Sales or Service Representative

Date report was run 11-Oct-2017 for report period ending 30-Sep-2017

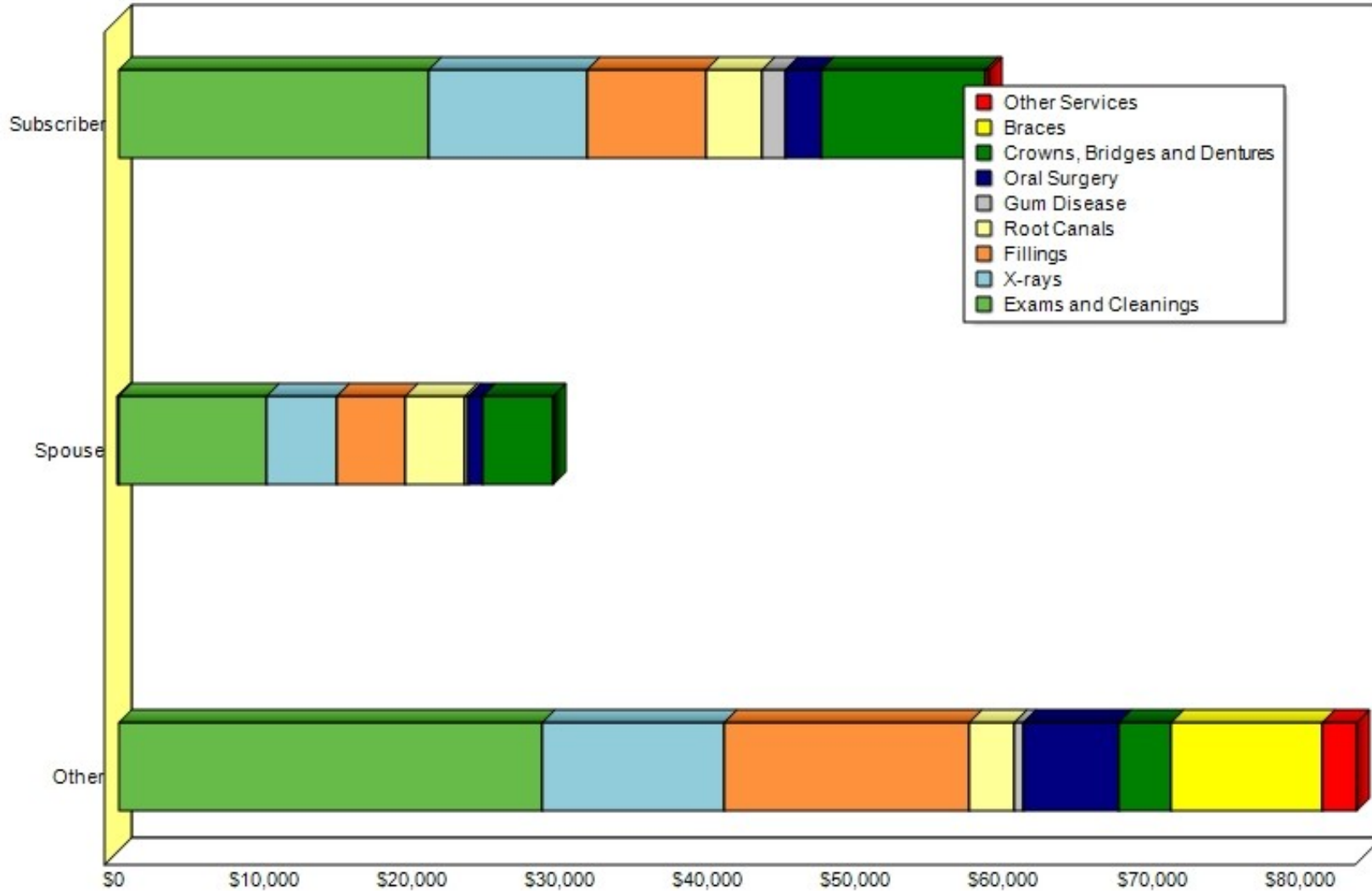


How is treatment cost distributed by member type?

Claims paid between 01-Oct-2016 and 30-Sep-2017

City of Gallup

Total Paid Claims: \$171,333.89



For more information, contact your Delta Dental of New Mexico Sales or Service Representative

Date report was run 11-Oct-2017 for report period ending 30-Sep-2017



Demographics and financials: Totals by month.

Claims paid between 01-Oct-2016 and 30-Sep-2017

City of Gallup

Month	Subscribers	Number of Claims	Claims/Sub/Year	Paid Claims	PaidClaims/Sub	Earned Premium	Premium/Sub	Paid Loss Ratio
10/31/2016	277	83	3.60	\$17,823.52	\$64.34	\$17,174.63	\$62.00	103.78%
11/30/2016	276	96	4.17	\$21,057.30	\$76.29	\$17,092.44	\$61.93	123.20%
12/31/2016	278	86	3.71	\$13,529.75	\$48.67	\$17,200.90	\$61.87	78.66%
1/31/2017	262	65	2.98	\$11,707.46	\$44.68	\$16,221.38	\$61.91	72.17%
2/28/2017	263	55	2.51	\$11,155.45	\$42.42	\$16,303.57	\$61.99	68.42%
3/31/2017	269	88	3.93	\$13,300.62	\$49.44	\$16,461.19	\$61.19	80.80%
4/30/2017	271	70	3.10	\$14,308.03	\$52.80	\$16,625.57	\$61.35	86.06%
5/31/2017	274	76	3.33	\$12,168.00	\$44.41	\$16,816.22	\$61.37	72.36%
6/30/2017	275	94	4.10	\$14,672.22	\$53.35	\$16,842.49	\$61.25	87.11%
7/31/2017	280	75	3.21	\$12,869.11	\$45.96	\$17,029.76	\$60.82	75.57%
8/31/2017	282	71	3.02	\$16,132.26	\$57.21	\$17,138.22	\$60.77	94.13%
9/30/2017	284	88	3.72	\$12,610.17	\$44.40	\$17,302.60	\$60.92	72.88%
Total	3,291	947	3.45	\$171,333.89	\$52.06	\$202,208.97	\$61.44	84.73%

For more information, contact your Delta Dental of New Mexico Sales or Service Representative

Date report was run 11-Oct-2017 for report period ending 30-Sep-2017



How has my rate code distribution (family mix) changed over the years?

City of Gallup

MONTH	SUBSCRIBERS	SPOUSES	DEPENDENTS	EMPLOYEE_ONLY	EMPLOYEE_SPOUSE	EMPLOYEE_SPOUSE_CHILDREN	COMPOSITE	EMPLOYEE_CHILD	EMPLOYEE_CHILDREN	RATECODE07	RATECODE08	RATECODE09
10/31/2016	277	130	339	100	30	100	0	18	29	0	0	0
11/30/2016	276	130	338	100	30	100	0	17	29	0	0	0
12/31/2016	278	130	341	101	29	101	0	18	29	0	0	0
1/31/2017	262	125	327	95	26	99	0	14	28	0	0	0
2/28/2017	263	125	328	95	27	98	0	14	29	0	0	0
3/31/2017	269	125	328	101	26	99	0	14	29	0	0	0
4/30/2017	271	127	331	101	27	100	0	14	29	0	0	0
5/31/2017	274	126	335	102	26	100	0	15	31	0	0	0
6/30/2017	275	126	336	103	26	100	0	15	31	0	0	0
7/31/2017	280	128	337	107	26	102	0	15	30	0	0	0
8/31/2017	282	128	338	108	26	102	0	16	30	0	0	0
9/30/2017	284	129	341	108	26	103	0	17	30	0	0	0

For more information, contact your Delta Dental of New Mexico Sales or Service Representative

Date report was run 11-Oct-2017 for report period ending 30-Sep-2017



Selections for this report set are as follows:

Date report was run 11-Oct-2017 for report period ending 30-Sep-2017
City of Gallup

Your client selections are NM-0001208

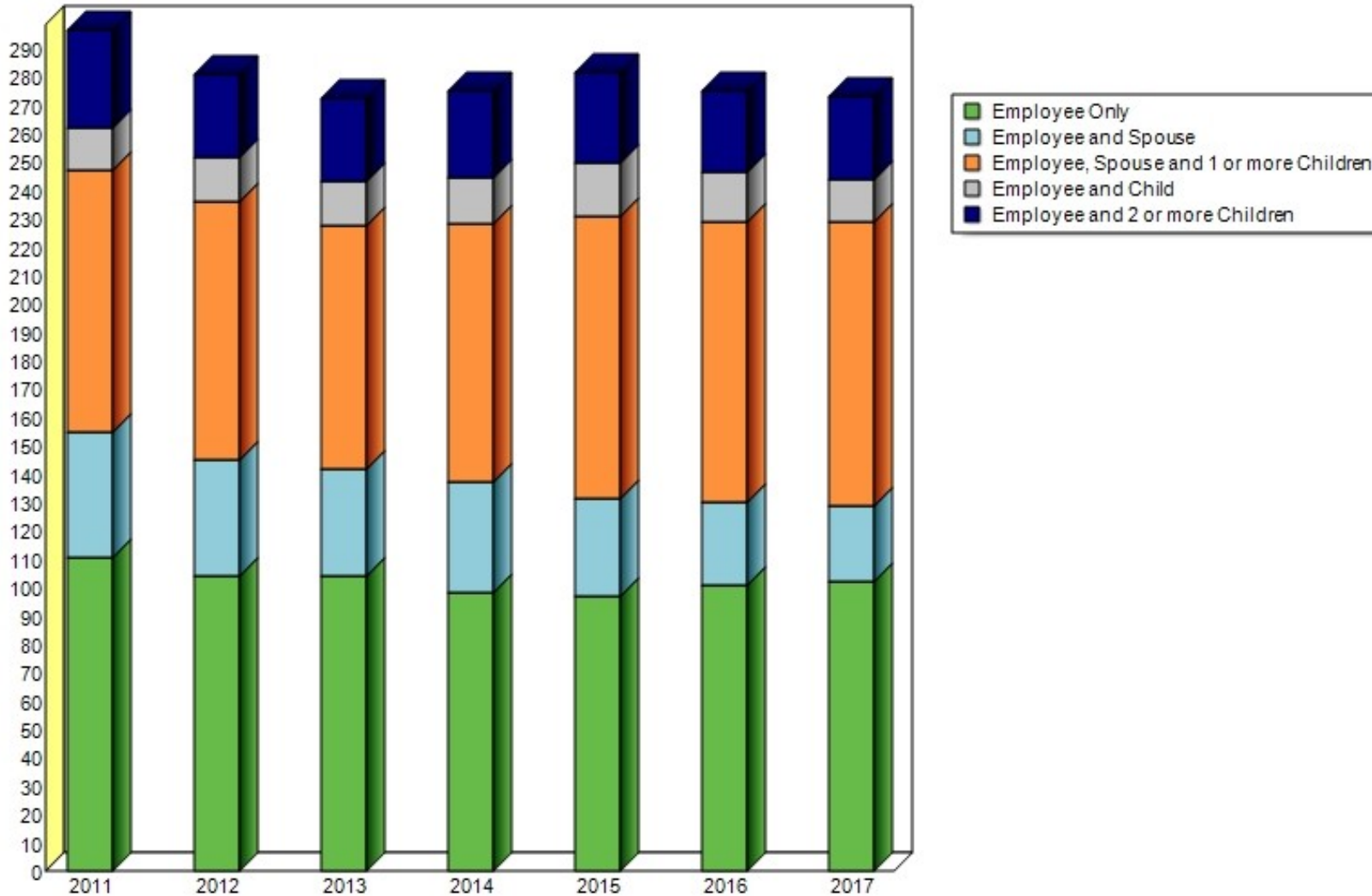
Your participation selections are Delta Dental PPO, Delta Dental Premier, Out of Network

Your subclient selections are 0001, 0002, 1999, 2999

How has my rate code distribution (family mix) changed over the years?

For the period 01-Jan-2011 to 30-Sep-2017

City of Gallup



For more information, contact your Delta Dental of New Mexico Sales or Service Representative

Date report was run 11-Oct-2017 for report period ending 30-Sep-2017

