

# How are treatments and costs distributed by member?

Claims paid between 01-Oct-2017 and 30-Sep-2018

City of Gallup

Category	% of Total	Category Total	# Treat.	Subscriber	# Treat.	Spouse	# Treat.	Other	# Treat.
Exams and Cleanings	36.32%	\$54,845.20	1,231	\$21,177.00	396	\$9,548.03	191	\$24,120.17	644
X-rays	16.56%	\$25,012.89	793	\$10,353.70	298	\$4,864.06	145	\$9,795.13	350
Sealants	1.24%	\$1,872.00	99	\$0.00	0	\$0.00	7	\$1,872.00	92
Fillings	14.99%	\$22,637.66	253	\$7,124.60	77	\$3,288.13	37	\$12,224.93	139
Crowns	8.12%	\$12,256.73	48	\$6,984.00	23	\$3,143.33	12	\$2,129.40	13
Root Canals	3.67%	\$5,534.56	12	\$991.20	3	\$3,032.37	5	\$1,510.99	4
Gum Disease	2.50%	\$3,776.80	32	\$2,730.40	22	\$1,046.40	9	\$0.00	1
Gum Disease Cleaning	0.78%	\$1,175.00	14	\$890.00	10	\$95.00	1	\$190.00	3
Extractions	7.40%	\$11,171.32	96	\$3,260.80	31	\$748.80	8	\$7,161.72	57
Oral Surgery Other Than Extractions	0.13%	\$188.80	2	\$0.00	1	\$0.00	0	\$188.80	1
Dentures	1.13%	\$1,701.50	3	\$1,126.00	2	\$575.50	1	\$0.00	0
Bridges	3.07%	\$4,636.20	16	\$1,430.80	3	\$3,205.40	13	\$0.00	0
Denture Repair	0.10%	\$146.00	3	\$146.00	3	\$0.00	0	\$0.00	0
Braces	1.67%	\$2,520.00	109	\$0.00	0	\$0.00	0	\$2,520.00	109
Other Services	2.34%	\$3,527.55	73	\$766.40	11	\$365.60	5	\$2,395.55	57
<b>Total</b>	<b>100.00%</b>	<b>\$151,002.21</b>	<b>2,784</b>	<b>\$56,980.90</b>	<b>880</b>	<b>\$29,912.62</b>	<b>434</b>	<b>\$64,108.69</b>	<b>1,470</b>

For more information, contact your Delta Dental of New Mexico Sales or Service Representative  
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# How is treatment distributed by network? The big picture.

Claims paid between 01-Oct-2017 and 30-Sep-2018

City of Gallup

Category	Category Total	# Treat.	Delta Dental PPO	# Treat.	Delta Dental Premier	# Treat.	Out of Network	# Treat.	% of Total
Exams and Cleanings	\$54,845.20	1,231	\$43,913.25	1,036	\$11,430.95	194	-\$499.00	1	36.32%
X-rays	\$25,012.89	793	\$20,570.84	703	\$4,518.05	90	-\$76.00	0	16.56%
Sealants	\$1,872.00	99	\$1,920.00	99	\$0.00	0	-\$48.00	0	1.24%
Fillings	\$22,637.66	253	\$17,547.01	189	\$5,728.25	51	-\$637.60	3	14.99%
Crowns	\$12,256.73	48	\$9,161.73	40	\$3,095.00	8	\$0.00	0	8.12%
Root Canals	\$5,534.56	12	\$3,285.56	8	\$2,289.00	3	\$0.00	1	3.67%
Gum Disease	\$3,776.80	32	\$3,776.80	30	\$0.00	2	\$0.00	0	2.50%
Gum Disease Cleaning	\$1,175.00	14	\$668.00	10	\$507.00	4	\$0.00	0	0.78%
Extractions	\$11,171.32	96	\$5,995.27	68	\$5,176.05	28	\$0.00	0	7.40%
Oral Surgery Other Than Extractions	\$188.80	2	\$188.80	2	\$0.00	0	\$0.00	0	0.13%
Dentures	\$1,701.50	3	\$1,701.50	3	\$0.00	0	\$0.00	0	1.13%
Bridges	\$4,636.20	16	\$3,930.80	10	\$705.40	6	\$0.00	0	3.07%
Denture Repair	\$146.00	3	\$146.00	3	\$0.00	0	\$0.00	0	0.10%
Braces	\$2,520.00	109	\$520.00	88	\$2,000.00	21	\$0.00	0	1.67%
Other Services	\$3,527.55	73	\$1,427.20	45	\$2,100.35	28	\$0.00	0	2.34%
<b>Total</b>	<b>\$151,002.21</b>	<b>2,784</b>	<b>\$114,732.76</b>	<b>2,344</b>	<b>\$37,530.05</b>	<b>435</b>	<b>-\$1,260.60</b>	<b>5</b>	<b>100.00%</b>

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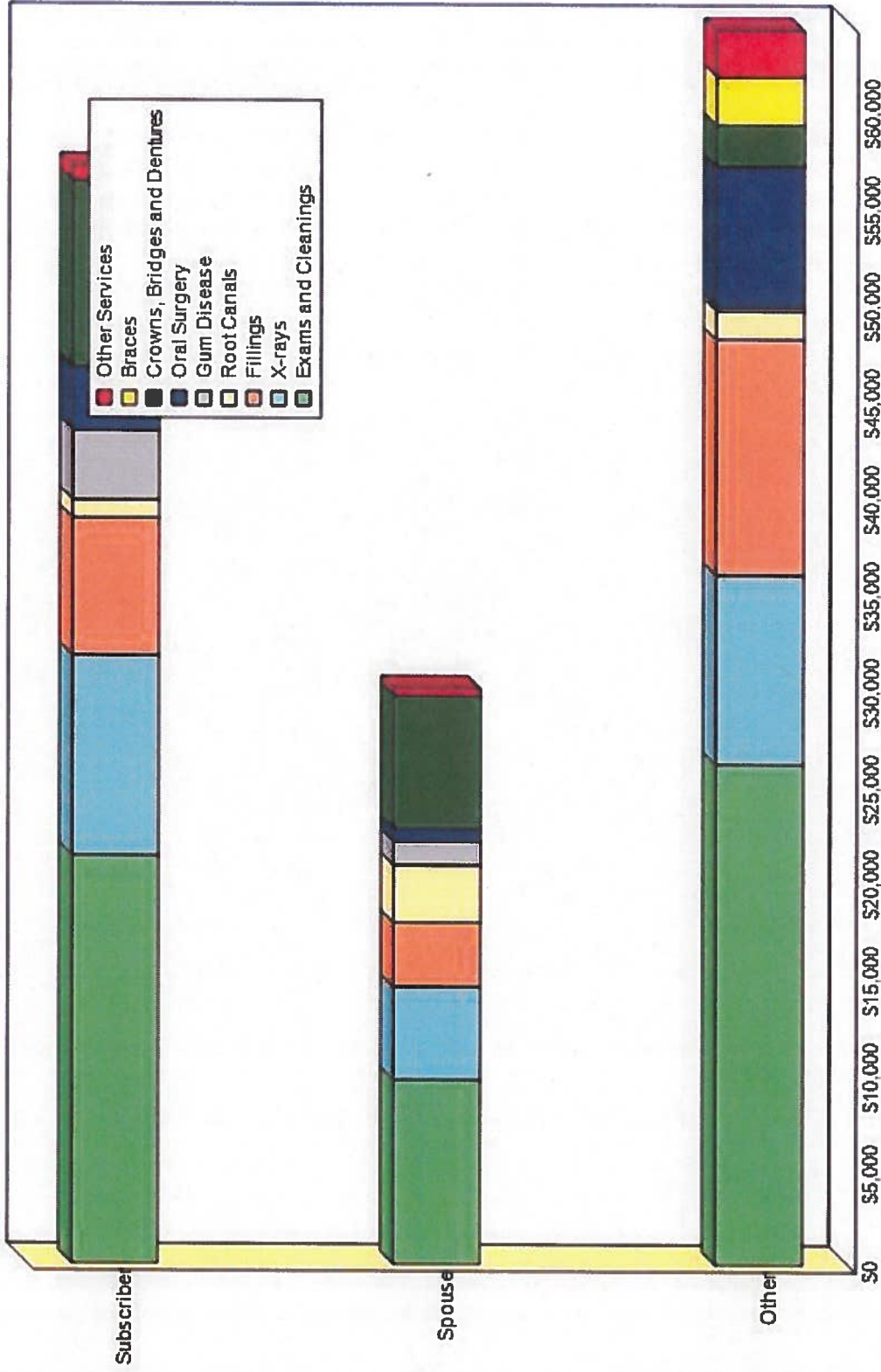


# How is treatment cost distributed by member type?

Claims paid between 01-Oct-2017 and 30-Sep-2018

City of Gallup

Total Paid Claims: \$151,002.21



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# Demographics and financials: Totals by month.

Claims paid between 01-Oct-2017 and 30-Sep-2018

City of Gallup

Month	Subscribers	Number of Claims	Claims/Sub/Year	Paid Claims	PaidClaims/Sub	Earned Premium	Premium/Sub	Paid Loss Ratio
10/31/2017	287	82	2.59	\$12,056.43	\$42.01	\$18,250.18	\$63.59	66.06%
11/30/2017	270	88	3.82	\$13,649.27	\$50.55	\$17,311.56	\$64.12	78.84%
12/31/2017	272	111	4.90	\$13,506.24	\$49.66	\$17,425.44	\$64.06	77.51%
1/31/2018	270	117	5.20	\$15,643.80	\$57.94	\$17,135.40	\$63.46	91.30%
2/28/2018	266	75	3.38	\$10,279.97	\$38.65	\$16,848.92	\$63.34	61.01%
3/31/2018	268	110	4.93	\$16,975.42	\$63.34	\$16,845.36	\$62.86	100.77%
4/30/2018	271	65	2.88	\$11,058.90	\$40.81	\$16,928.10	\$62.47	65.33%
5/31/2018	269	71	3.17	\$12,544.29	\$46.63	\$16,814.22	\$62.51	74.61%
6/30/2018	268	69	3.09	\$10,234.25	\$38.19	\$16,904.08	\$63.07	60.54%
7/31/2018	263	64	2.92	\$10,795.80	\$41.05	\$16,590.02	\$63.08	65.07%
8/31/2018	264	69	3.14	\$13,891.04	\$52.62	\$16,558.88	\$62.72	83.89%
9/30/2018	267	75	3.37	\$10,367.00	\$38.83	\$16,700.34	\$62.55	62.08%
<b>Total</b>	<b>3,235</b>	<b>974</b>	<b>3.61</b>	<b>\$151,002.21</b>	<b>\$46.68</b>	<b>\$204,312.50</b>	<b>\$63.16</b>	<b>73.91%</b>

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# How has my rate code distribution (family mix) changed over the years?

City of Gallup

MONTH	SUBSCRIBERS	SPOUSES	DEPENDENTS	EMPLOYEE_ONLY	EMPLOYEE_SPOUSE	EMPLOYEE_SPOUSE_CHILDREN	COMPOSITE	EMPLOYEE_CHILD	EMPLOYEE_CHILDREN	RATECODE07	RATECODE08	RATECODE09
10/31/2017	287	130	343	111	27	103	0	19	27	0	0	0
11/30/2017	270	125	335	102	25	100	0	17	26	0	0	0
12/31/2017	272	126	334	103	26	100	0	18	25	0	0	0
1/31/2018	270	122	326	105	25	97	0	18	25	0	0	0
2/28/2018	266	120	322	104	24	96	0	18	24	0	0	0
3/31/2018	288	118	320	107	24	94	0	19	24	0	0	0
4/30/2018	271	118	320	110	24	94	0	19	24	0	0	0
5/31/2018	269	117	315	109	25	92	0	19	24	0	0	0
6/30/2018	288	119	315	106	25	94	0	20	23	0	0	0
7/31/2018	263	118	311	104	25	93	0	20	21	0	0	0
8/31/2018	264	117	309	106	24	93	0	20	21	0	0	0
9/30/2018	267	116	316	108	24	94	0	20	21	0	0	0

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Selections for this report set are as follows:

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City of Gallup

Your client selections are NM-0001.208

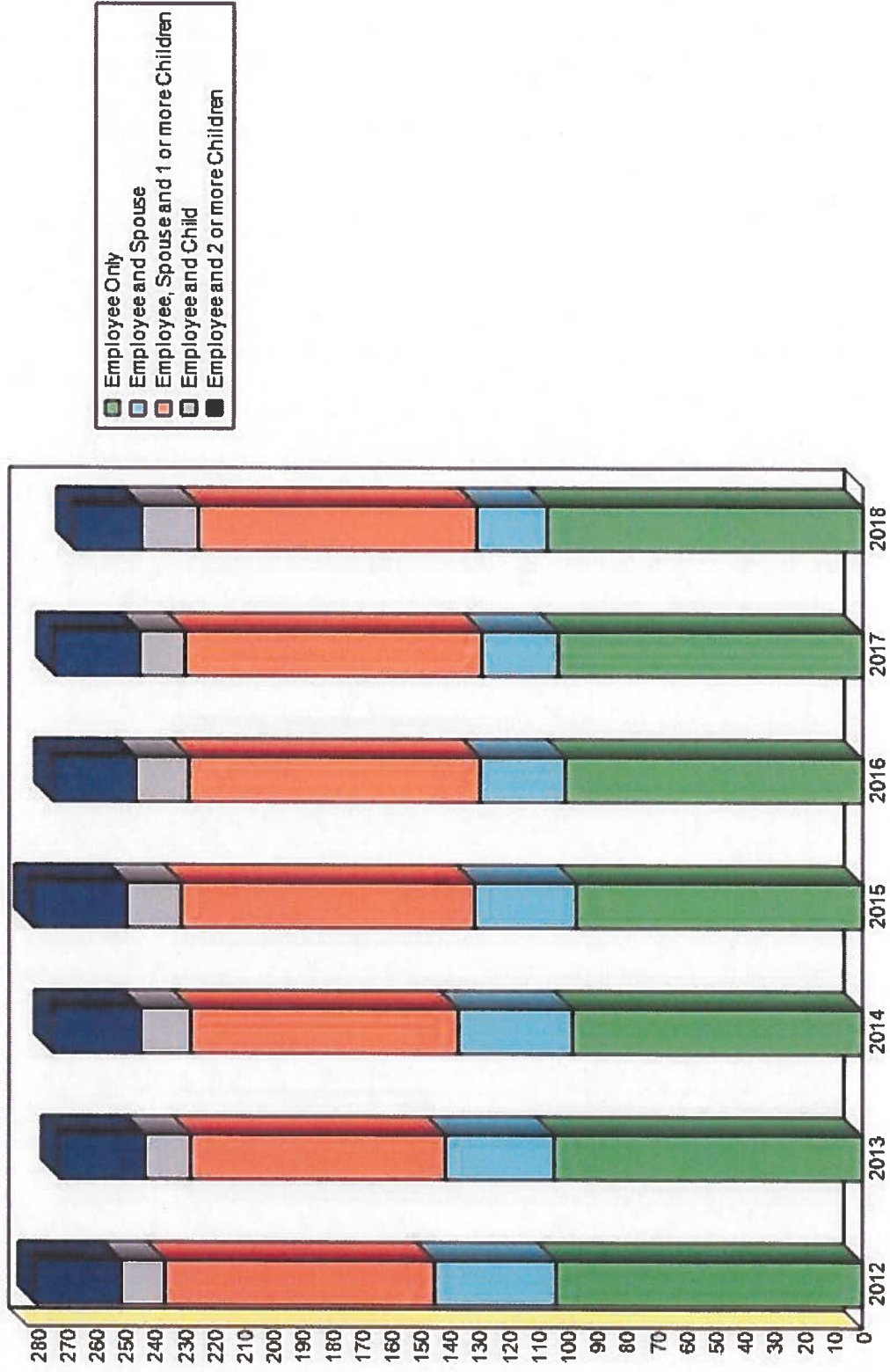
Your participation selections are Delta Dental PPO, Delta Dental Premier, Out of Network

Your subclient selections are 0001, 0002, 1999, 2999

# How has my rate code distribution (family mix) changed over the years?

For the period 01-Jan-2012 to 30-Sep-2018

City of Gallup



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