

Quarterly Gross Receipts Tax Analysis

Q1 2013

Daniel R. Dible, City Manager
March 28, 2013



QUARTERLY GROSS RECEIPTS TAX ANALYSIS

(New Mexico Taxation & Revenue Database)

March 26, 2013

- I. QUARTERLY TAXABLE GROSS RECEIPTS (in thousands of \$)
 - A. \$163,911,000 is 1QT 13 total taxable gross receipts in city limits
 1. State Share (3.9%) \$6,392,529
 2. City Share (3.2875%) \$5,388,574
 3. County Share (1.125%) \$1,843,999
 4. State (5.125%) and County (1.625%) also levy tax in unincorporated McKinley Co.
 - B. 1QT 13 Gallup Taxable Gross Receipts (ranked by size)
 1. Retail Trade - \$75,223,000
 2. Grocery Stores - \$30,446,000 (part of Retail Trade category)
 3. Accommodation & Food Services - \$25,272,000
 4. Miscellaneous Store Retailers - \$15,913,000 (part of Retail Trade category)
 5. Full Service Restaurants - \$15,782,000 (part of Accommodations & Food Services)
 6. Construction - \$10,724,000
 7. Totals other Services (except Public Administration) - \$9,373,000
 8. Information & Cultural Industries - \$9,273,000
 9. Health Care and Assistance - \$8,518,000
 10. Real Estate Rentals & Leasing - \$6,156,000

*Numbers 1, 3, 6,7,8,9, &10 comprise 88% of Gallup's total GRT tax base; Numbers 1 & 3 comprise 61%
 - C. 1QT 13 Gallup Taxable Gross Receipts ranked by 1QT growth over same time period in previous year (total is 4%)
 1. Real Estate Rentals & Leasing - 250%
 2. Totals other Services (except Public Administration) - 10%
 3. Miscellaneous Store Retailers - 7% (part of Retail Trade category)
 4. Full Service Restaurants - 6% (part of Accommodations & Food Services)
 5. Information & Cultural Industries - 3%
 6. Accommodation & Food Services - 2%
 7. Retail Trade - 1%
 8. Construction - 1%
 9. Health Care and Assistance - 1%
 10. Grocery Stores - 0% (part of Retail Trade category)

City of Gallup - Taxable Gross Receipts

Thousands of Dollars \$

OFFICE OF THE CITY MANAGER

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**% CHG.
SAME QT.
PREV. YR.
1Q 13
(black)
4 Q 12
(red)**

NAICS Description	4Q T 11	1Q T 12	2Q T 12	3Q T 12	4Q T 12	1Q T 13	
111000 - CROP PRODUCTION							
115000 - SUPPORT ACTIVITIES FOR AGRICULTURE & FORESTRY	-245						
115210 - SUPPORT ACTIVITIES FOR ANIMAL PRO.(INC.FARRIERS)							
Totals Agriculture, Forestry, Fishing & Hunting	-242	178		138	101	192	8%
Totals Agriculture, Forestry, Fishing & Hunting	311	282	0	336	299		-4%
212320 - SAND,GRAVEL,CLAY,CERAMIC & REFRACTORY MINERALS MIN							
213110 - SUPPORT ACTIVITIES FOR MINING							
Totals Mining and Oil and Gas Extraction	116					1,156	
Totals Mining and Oil and Gas Extraction	0	0					
221000 - UTILITIES							
221210 - NATURAL GAS DISTRIBUTION							
Totals Utilities	882	2,478	2,346	244	737	2,438	-2%
Totals Utilities	1,781	2,758	1,177	662	1,585		-11%
233000 - BUILDING, DEVELOPING AND GENERAL CONTRACTING	3,960	4,900	437	3,937	4,341	5,261	7%
233200 - RESIDENTIAL BUILDING CONSTRUCTION	771	1,456		87	60	36	-98%
233300 - NONRESIDENTIAL BUILDING CONSTRUCTION		77				0	
234100 - HIGHWAY, STREET, BRIDGE AND TUNNEL CONSTRUCTION					752	163	
234900 - OTHER HEAVY CONSTRUCTION						0	
235000 - SPECIAL TRADE CONTRACTORS	1,808	2,055	2,551	6,085	5,797	3,125	52%
235110 - PLUMBING,HEATING,& AIR-CONDITIONING CONTRACTORS	530	279	345	429	308	329	18%
235210 - PAINTING & WALL COVERING CONTRACTORS						0	
235500 - CARPENTRY & FLOOR CONTRACTORS			32	58	846	0	
235610 - ROOFING,SIDING & SHEET METAL CONTRACTORS			72	47		0	
235310 - ELECTRICAL CONTRACTORS	1,278	804	437	913	281	1,407	75%
235900 - OTHER SPECIAL TRADE CONTRACTORS	101			60	67	45	
Totals Construction	10,338	10,655	8,439	12,458	12,570	10,724	1%

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Totals Construction	10,811	7,732	11,823	12,316	11,271		4%
311500 - DAIRY PRODUCT MFG							
311900 - OTHER FOOD MFG.(INC.COFFEE TEA,FLAVORING & SEASONI							
315000 - APPAREL MFG.							
321000 - WOOD PRODUCT MANUFACTURING							
322100 - PULP, PAPER, & PAPERBOARD MILLS							
323100 - PRINTING & RELATED SUPPORT ACTIVITIES	777	824	753	959	848	879	7%
324110 - PETROLEUM REFINERIES				826	852	793	
325900 - OTHER CHEMICAL PRODUCT & PREPARATION MFG.					1,240		
326000 - PLASTICS & RUBBER PRODUCTS MFG.							
327210 - GLASS & GLASS PRODUCT MFG.							
331000 - PRIMARY METAL MANUFACTURING							
332900 - OTHER FABRICATED METAL PRODUCT MFG.		0	1,157	1,321	1,240		
333310 - COMMERCIAL & SERVICE INDUSTRY MACHINERY MFG.							
334200 - COMMUNICATIONS, EQUIPMENT MFG.							
334500 - NAVIGATIONAL, MEASURING, MEDICAL & CONTROL INSTRUMENTS MANUFACTURING		1					
335000 - ELECTRICAL EQUIPMENT, APPLIANCE & COMPONENT MFG							
335900 - OTHER ELECTRONICAL EQUIPMENT & COMPONENT MFG.		89					
336000 - TRANSPORTATION EQUIPMENT MANUFACTURING							
339110 - MEDICAL EQUIPMENT & SUPPLIES MFG.					5	20	
339900 - OTHER MISCELLANEOUS MANUFACTURING	295	166	536	545	520	284	70%
Totals Manufacturing	4,027	4,964	5,618	5,860	5,638	4,852	-2%
Totals Manufacturing	4,986	4,798	6,915	4,276	6,308		27%
421100 - MOTOR VEHICLE & MOTOR VEHICLE PART & SUPPLIES WHLESLRS	1,063	602	641	193	677	448	-26%
421600 - ELECTRIC GOODS WHOLESALERS	66	145	84	43	133	21	-85%

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421700 - HARDWARE & PLUMBING & HEATING EQUIPMENT & SUPPLIES WHOLESALERS	7				8		
421800 - MACHINERY, EQUIPMENT & SUPPLIES WHOLESALERS	25	35	32	30	12	7	-80%
421920 - TOY & HOBBY GOODS & SUPPLIES WHOLESALERS							
421930 - RECYCLABLE MATERIAL WHOLESALERS							
421940 - JEWELRY, WATCH, PRECIOUS, STONE, & PRECIOUS METAL WHL		35	43	38	30	276	694%
421990 - OTHER MISCELLANEOUS DURABLE GOODS WHOLESALERS	858	857	927	1,712	872	750	-12%
422300 - APPAREL, PIECE GOODS & NOTIONS WHOLESALERS							
422400 - GROCERY & RELATED PRODUCT WHOLESALERS	128	90	143	143	95	69	-24%
422600 - CHEMICAL & ALLIED PRODUCTS WHOLESALERS		19		7	25	12	-37%
422700 - PETROLEUM & PETROLEUM PRODUCT WHOLESALERS	-217	388					
422920 - BOOK, PERIODICAL, & NEWSPAPER WHOLESALERS							
422940 - TOBACCO & TOBACCO PRODUCT WHOLESALERS	0			24	90		
422990 - OTHER MISC. NONDURABLE GOODS WHOLESALERS	0		141	80	25	7	
Totals Wholesale Trade	2,107	2,349	2,110	2,782	2,070	1,576	-33%
Totals Wholesale Trade	2,771	2,336	1,764	2,852	1,680		-39%
441100 - AUTOMOBILE DEALERS	2,898	3,227	3,096	3,224	3,174	3,156	-2%
441110 - NEW CAR DEALERS							
441210 - RECREATIONAL VEHICLE DEALERS							
441300 - AUTOMOTIVE PARTS, ACCESSORIES & TIRE STORES	3,536	3,428	0	3,748	3,916	3,470	1%
442000 - FURNITURE & HOME FURNISHINGS STORES	517	453	415	370	415	386	-15%
442110 - FURNITURE STORE	141						
442299 - ALL OTHER HOME FURNISHINGS STORES							
443112 - RADIO, TELEVISION, & OTHER ELECTRONIC STORES					3		
443120 - COMPUTER & SOFTWARE STORES		19	148	77	107	284	1417%
444100 - BUILDING MATERIAL AND SUPPLY DEALERS	2,113	1,495	1,083	1,262	2,020	1,520	2%

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444110 - HOME CENTERS							
444130 - HARDWARE STORES							
444200 - LAWN & GARDEN EQUIPMENT & SUPPLIES STORE	116						
445100 - GROCERY STORES	25,468	30,381	34,184	20,035	27,422	30,446	0%
445290 - OTHER SPECIALTY FOOD STORES							
445310 - BEER, WINE, & LIQUOR STORES							
446110 - PHARMACIES & DRUG STORES						483	
446120 - COSMETICS, BEAUTY SUPPLIES, & PERFUME STORES	40			47		50	
446130 - OPTICAL GOODS STORES	18				93	0	
446190 - OTHER HEALTH & PERSONAL CARE STORES	5	24				4	-82%
447100 - GASOLINE STATIONS	595	475	468	674	608	466	-2%
448120 - WOMEN'S CLOTHING STORES	54	89	148	224		159	78%
448140 - FAMILY CLOTHING STORES	152	503	190	187	164	334	-33%
448150 - CLOTHING ACCESSORIES STORES	1,939	2,717	2,460	2,123	2,283	2,975	10%
448190 - OTHER CLOTHING STORES		72					
448210 - SHOE STORES		275			90		
448310 - JEWELRY STORES						10	
451110 - SPORTING GOODS STORES						32	
451140 - MUSICAL INSTRUMENT & SUPPLIES STORES				36	46		
451211 - BOOK STORES				8		6	
452110 - DEPARTMENT STORES	2,184				1,088		
452900 - OTHER GENERAL MERCHANDISE STORES	1,029	915	1,246	1,103	831	1,496	63%
453000 - MISCELLANEOUS STORE RETAILERS	13,377	14,894	14,835	14,205	15,922	15,913	7%
453210 - OFFICE SUPPLIES & STATIONERY STORES				4		3	
453220 - GIFT, NOVELTY, & SOUVENIR STORES		48				159	233%

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453310 - USED MERCHANDISE STORES					4		
453920 - ART DEALERS		92				41	-55%
453930 - MANUFACTURED (MOBILE) HOME DEALERS	138					0	
453990 - ALL OTHER MISCELLANEOUS STORES RETAILERS INC(TOBAC	63	31	25	43	38	29	-8%
454110 - ELECTRONIC SHOPPING & MAIL ORDER HOUSES	22	40	38	36	22	47	16%
454210 - VENDING MACHINE OPERATORS	116	134	109	103	125	116	-13%
454390 - OTHER DIRECT SELLING EST.(INC. DOOR TO DO RETAILIN	1,114	663	695	1,315	687	630	-5%
Totals Retail Trade	66,025	74,152	76,734	61,931	70,329	75,223	1%
Totals Retail Trade	74,410	70,598	67,452	69,984	75,463		1%
481000 - AIR TRANSPORTATION					144		#DIV/0!
484000 - TRUCK TRANSPORTATION	154	150	201	127		141	-6%
485000 - TRANSIT & GROUND PASSENGER TRANSPORTATION						60	
485990 - OTHER TRANSIT & GROUND PASSENGER TRANSPORTATION							
488410 - MOTOR VEHICLE TOWING		4	6	74		9	114%
488100 - SUPPORT ACTIVITIES FOR AIR TRANSPORTATION						9	
488990 - OTHER SUPPORT ACTIVITIES FOR TRANSPORTATION	145	11		8	6		
492110 - COURIERS							
Totals Transportation & Warehousing	443	380	567	307	365	405	7%
Totals Transportation & Warehousing	377	537	368	293	426		
511110 - NEWSPAPER PUBLISHERS		0	408				
511130 - BOOK PUBLISHERS							
511190 - OTHER PUBLISHERS							
511210 - SOFTWARE PUBLISHERS							
512130 - MOTION PICTURE AND VIDEO EXHIBITION							
513000 - BROADCASTING & TELECOMMUNICATONS	912	178				176	-2%

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513100 - RADIO & TELEVISION BROADCASTING	328	344	334	358	207	356	3%
513200 - CABLE NETWORKS & PROGRAM DISTRIBUTION							
513300 - TELECOMMUNICATIONS	5,578	6,424	6,278	6,595	6,251	6,511	1%
514100 - INFORMATION SERVICES(INC.NEWS SYNDICATES,LIBRARIES						3	
514210 - DATA PROCESSING SERVICES							
Totals Information and Cultural Industries	8,212	9,029	9,385	9,635	8,728	9,273	3%
Totals Information and Cultural Industries	8,842	9,376	9,123	9,193	9,327		5%
522110 - COMMERCIAL BANKING	-172	250	362	353	421	431	72%
522120 - SAVINGS INSTITUTIONS							
522130 - CREDIT UNIONS							
522291 - CONSUMER LENDING					1		
524000 - INSURANCE CARRIERS & RELATED ACTIVITIES	53	34	94		22		
525990 - OTHER FINANCIAL VEHICLES							
Totals Finance and Insurance	-83	489	503	433	513	627	28%
Totals Finance and Insurance	532	464	436	497	615		16%
531000 - REAL ESTATE	254	232	288	254	286	278	20%
531100 - LESSORS OF REAL ESTATE(INCLUDING MINIWAREHOUSES &							
531110 - LESSOR OF RESIDENTIAL BLDGS. & DWELLINGS	16	10	7	11	45	16	52%
531130 - LESSOR OF MINIWAREHOUSES & SELF STORAGE UNITS					11	48	
531310 - REAL ESTATE PROPERTY MANAGERS						0	
531320 - OFFICES OF REAL ESTATE APPRAISERS						0	
531390 - OTHER ACTIVITIES RELATED TO REAL ESTATE		71	0	85	180	167	134%
532100 - AUTOMOTIVE EQUIPMENT RENTAL & LEASING	88	76	159	89		140	85%
532210 - CONSUMER ELECTRONICS & APPLIANCES RENTAL	88	58	85	86	1		
532290 - OTHER CONSUMER GOODS RENTAL	94	42	100	144	212	182	336%

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532310 - GENERAL RENTAL CENTERS	48	140	305		77		
532400 - COMMERCIAL & IND. MACHINERY & EQUIP.RENTAL & LEASI	162	0	1,066	486	1,377	516	
Totals Real Estate and Rental and Leasing	1,318	1,760	2,394	1,780	2,727	6,156	250%
Totals Real Estate and Rental and Leasing	1,965	2,031	2,192	2,355	6,503		231%
541000 - PROFESSIONAL, SCIENTIFIC, & TECHNOLOGICAL SERVICES	906	1,204	1,192	1,198	1,129	1,123	-7%
541100 - LEGAL SERVICES	775	827	708	579	706	549	-34%
541110 - OFFICES OF LAWYER	-85	162	312	252	286	253	56%
541190 - OTHER LEGAL SERVICES							
541211 - OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS							
541214 - PAYROLL SERVICES							
541219 - OTHER ACCOUNTING SERVICES		12					
541300 - ARCHITECTURAL, ENGINEERING & RELATED SERVICES	474	283	353	221	986	115	-59%
541320 - LANDSCAPE ARCHITECTURE SERVICES							
541510 - COMPUTER SYSTEMS DESIGN & RELATED SERVICES							
541512 - COMPUTER SYSTEMS DESIGN SERVICES							
541513 - COMPUTER FACILITIES MANAGEMENT SERVICES							
541519 - OTHER COMPUTER RELATED SERVICES	12	103	9				-100%
541600 - MANAGEMENT,SCIENTIFIC,TECHNICAL CONSULTING SERVICE	258	231	217	325	886	218	-6%
541800 - ADVERTISING & RELATED SERVICES		35					
541920 - PHOTOGRAPHIC SERVICES							
541990 - ALL OTHER PROFESSIONAL,SCIENTIFIC,TECHNICAL SERVIC	317	285	226	211	630	740	
Totals Professional, Scientific and Technical Services	3,320	3,385	3,561	3,258	4,875	3,492	3%
Totals Professional, Scientific and Technical Services	3,223	3,672	3,435	3,748	4,494		39%
561110 - OFFICE ADMINISTRATIVE SERVICES				3		2	
561210 - FACILITIES SUPPORT SERVICE							

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561600 - INVESTIGATION & SECURITY SERVICES	95	54	207	137	364	154	184%
561720 - JANITORIAL SERVICES	34	14	22	22	36	8	-44%
561730 - LANDSCAPING SERVICES				18			
561790 - OTHER SERVICES TO BLDGS. & DWELLINGS		52			60		
562000 - WASTE MGMT. & REMEDIATION SERVICES					4		
Totals Admin. and Support, Waste Management and Remediation	308	327	336	310	595	357	9%
Totals Admin. and Support, Waste Management and Remediation	331	310	352	508	371		12%
611000 - EDUCATIONAL SERVICES	10	154	67	64	15	29	-81%
Totals Educational Services	10	154	67	64	15	29	-81%
Totals Educational Services	33	137	117	12	39		18%
621000 - AMBULATORY HEALTH CARE SERVICES	898	803	879	871	896	698	-13%
621111 - OFFICES OF PHYSICIAN(EXCEPT MENTAL HEALTH SPECIALI	710	652	762	682	622	623	-4%
621210 - OFFICES OF DENTISTS	410	554	589	660	760	1,161	110%
621310 - OFFICES OF CHIROPRACTORS						71	
621320 - OFFICES OF OPTOMETRISTS			94				
621330 - OFFICES OF MENTAL HEALTH PRACTITIONERS(EXCEPT PHYS						20	
621340 - OFFICES OF PHYSICAL OCCUPATIONAL & SPEECH THERAPIS		34		48	59		-100%
621390 - OFFICES OF ALL OTHER MISC. HEALTH PRACTITIONERS	46	61	50	36	23	19	-68%
621399 - OFFICES OF ALL OTHER HEALTH PRACTITIONERS	14				60	33	
621492 - KIDNEY DIALYSIS CENTER							
621498 - ALL OTHER OUTPATIENT CARE CENTERS					74	32	
621610 - HOME HEALTH CARE SERVICES	712	618	731	758	4,457	635	3%
622000 - HOSPITALS	812	622	810	1,297	926	847	36%
623000 - NURSING & RESIDENTIAL CARE FACILITIES	2,503	2,498	2,997	2,043	3,052	1,759	-30%
624410 - CHILD DAY CARE SERVICES	43		24				

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Totals Health Care and Social Assistance	8,804	8,403	9,632	9,885	13,123	8,518	1%
Totals Health Care and Social Assistance	8,448	9,102	9,524	12,585	9,979		18%
711510 - INDEPENDENT ARTISTS, WRITERS, & PERFORMERS		290		242		202	-30%
713000 - AMUSEMENT, GAMBLING & RECREATION INDUSTRIES				227		249	
713100 - AMUSEMENT PARKS & ARCADES						28	
713900 - OTHER AMUSEMENT & RECREATION SERVICES		90		9	6	11	-87%
Totals Arts, Entertainment and Recreation	511	1,172	669	731	839	649	-45%
Totals Arts, Entertainment and Recreation	816	878	831	701	850		4%
721000 - ACCOMMODATIONS	3,255	2,341	2,480	3,612	3,603	2,672	14%
721100 - TRAVEL ACCOMMODATION(INC.HOTELS,MOTELS,B&B INNS)	1,085	523	258	1,136	893	581	11%
721110 - HOTELS(EXCEPT CASINO HOTELS)& MOTELS	2,231	1,862	1,986	2,856	3,276	2,067	11%
722110 - FULL-SERVICE RESTAURANTS	13,912	14,848	16,018	15,975	15,667	15,782	6%
722210 - LIMITED SERVICE EATING PLACES	3,073	3,888	3,955	4,137	3,550	2,934	-25%
722300 - SPECIAL FOOD SERVICES(INC.FOOD SERV.CONTR.& CATERE		26		78	50	73	175%
722410 - DRINKING PLACES (ALCOHOLIC BEVERAGES)	1,025	1,013	1,014	899	1,212	942	-7%
Totals Accomodation and Food Services	24,743	24,808	26,389	28,694	28,603	25,272	2%
Totals Accomodation and Food Services	24,796	25,462	28,055	29,095	25,839		4%
810000 - OTHER SERVICES (EXCEPT PUBLIC ADMINISTRATION)	2,779	1,688	1,748	2,464	3,897	3,325	97%
811100 - AUTOMOTIVE REPAIR & MAINTENANCE	2,079	2,175	2,388	2,072	2,143	1,958	-10%
811120 - AUTOMOTIVE BODY,PAINT,INTERIOR,& GLASS REPAIR							
811190 - OTHER AUTOMOTIVE REPAIR & MAINTENANCE(INC. OIL CHA	284	307	298	553	439	316	3%
811210 - ELECTRONIC & PRECISION EQUIPMENT REPAIR & MAINTENA	2	5	7		6	1	-83%
811310 - COMMERCIAL & INDUSTRIAL MACHINERY & EQUIPMENT (EXC		29	56	115	71	-9	-130%
811400 - PERSONAL & HOUSEHOLD GOODS REPAIR & MAINTENANCE	187	161	189	685	173	213	32%
811490 - OTHER PERSONAL & HOUSEHOLD GOODS REPAIR & MAINTENA							

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812000 - PERSONAL & LAUNDRY SERVICES	1,316	2,140	1,601	1,320	1,246	1,771	-17%
812111 - BARBER SHOPS					4		
812112 - BEAUTY SALONS	124	87	113	178	93	82	-6%
812113 - NAIL SALONS	136		244	164	187	160	
812190 - OTHER PERSONAL CARE SERVICES(INCLUDING DIET,WEIGHT	279	261	398	411	511	520	99%
812210 - FUNERAL HOMES & FUNERAL SERVICES							
812220 - CEMETERIES & CREMATORIES							
812310 - COIN-OPERATED LAUNDRIES & DRYCLEANERS							
812320 - DRY-CLEANING & LAUNDRY SERVICES(EXCEPT COIN OPERAT							
812990 - ALL OTHER PERSONAL SERVICES	136	615	167	136	153	339	-45%
813000 - RELIGIOUS,GRANTMAKING,CIVIC,PROFESSIONAL,SIMILAR OR					10		
813400 - CIVIL AND SOCIAL ORGANIZATIONS							
Totals Other Services (except Public Admin.)	8,090	8,484	7,912	8,758	9,905	9,373	10%
Totals Other Services (except Public Admin.)	8,045	8,105	8,759	8,609	9,984		24%
921150 - AMERICAN INDIAN & ALASKA NATIVE TRIBAL GOVERNMENTS							
921194 - LOCAL GOVERNMENT-MUNICIPALITIES							
Totals Public Administration		1,396					
Totals Public Administration	3,836	0	0	3,992	3,778		-2%
999999 - UNCLASSIFIED ESTABLISHMENTS(UNABLE TO CLASSIFY)	103	149	367	79	82	110	-26%
Totals Unclassified Establishments	103	149	367	79	82	110	-26%
Totals Unclassified Establishments	157	358	142	107	80		-49%
GRAND TOTALS	142,834	157,834	161,372	152,140	165,892	163,911	4%
GRAND TOTALS	156,483	153,199	156,618	162,237	169,340		8%