

December 30, 2019
Our 90th Year

Ship To:
CITY OF GALLUP
1890 WAREHOUSE LN
Gallup, NM 87301
US

Bill To:
CITY OF GALLUP
PO BOX 1270
GALLUP, NM 87305
United States

Attn:
Phone:
Email:

Altec Quotation Number: 596849 - 1
Account Manager: Chad Sprague
Technical Sales Rep: Lori Woods

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	<p>Altec Model AT41M Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm and proportional joystick upper controls. Built in accordance to ALTEC's standard specifications and to include the following features:</p> <ul style="list-style-type: none"> A. Ground to Bottom of Platform Height: 40.8 feet at 7.3 feet from centerline of rotation (12.45 m at 2.21 m) B. Working Height: 45.8 feet (13.96 m) C. Maximum reach to edge of platform with Upper Boom Non- overcenter: 30.1 feet (at 17.3 feet platform height) D. Upper boom extension: 110 inches E. Continuous rotation F. Articulating Arm: Articulation is from -3 to 82 degrees. Insulator provides 19 inches of isolation. G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation. H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 10.9 inches of isolation in the upper boom (when retracted and 42.3 inches when extended). I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance. J. The dielectrically tested, insulating upper control system includes the following boom tip components that can provide an additional layer of secondary electrical contact protection. Control Handle: A single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microampers of leakage. The control handle is green in color to differentiate it from other non-tested controllers. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation. Auxiliary Control Covers: Non-tested blue silicon covers for auxiliary controls. Control Console: Non-tested non-metallic control console plate. Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not 	1	

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	dielectrically tested, but they may provide some protection against electrical hazards.		
K.	Hydraulic system: Open center (full pressure), maximum flow 6 GPM, maximum operating pressure 3,000.		
L.	Dielectric rating: Category C, 46 kV and below		
M.	Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection.		
N.	Manuals: Two (2) Operator's and two (2) Maintenance/ Parts manuals containing instructional markings indicating hazards inherent in the operation of an aerial device.		
O.	Unit meets or exceeds ANSI 92.2 standards.		
2.	Pedestal	1	
3.	Single 1-Man Platform, Fiberglass (Insulated), 24" x 30" x 42", End Mount, 180 Degree Rotation	1	
4.	No Platform Elevator	1	
5.	Platform Mounted Single Handle Controls	1	
6.	Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)	1	
7.	One (1) Platform Step - located on the side of the platform nearest the elbow in the stowed position	1	
8.	Platform Cover - soft vinyl, 24 x 30 inches (610 x 762 mm)	1	
9.	Platform Liner, 24 x 30 x 42 inches (610 x 762 x 1067 mm), 50 kV Rating	1	
10.	Hydraulic Tool Circuit at Platform: Two set of quick disconnect couplings at the boom tip for open center tools.	1	
11.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms, platform, and outriggers. Secondary Stowage & Start/Stop is activated with an air plunger at the platform or momentary switch at the lower control station and outriggers.	1	
12.	Jib Stick, 36" L, non extension, certified, orange in color	1	
13.	Throttle Control - Manually increase/decrease chassis engine speed to preset values. Control is captive air operated from the platform and momentary switch operated from the lower controls and curbside at tailshelf.	1	
14.	Slip Ring: Required for engine start/stop, secondary stowage system, and throttle control options	1	
15.	Outriggers, Primary, Modified A-Frame With Integrated Subbase, 30"-34" Chassis Height, Electric Interlock, No Valves On Legs, 114" Spread, Fixed Shoe (AT37/41 M/ME/P/PE/S/SE)	1	

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16.	Diagnostic Pressure Test Kit - includes gauges, hoses, and quick disconnect couplings to enable a technician to easily connect to supplied test ports on the unit to check pressures.	1	
17.	Winch load line swivel hook	1	
18.	Altec Unit Powder Painted White	1	
<u>Unit & Hydraulic Acc.</u>			
19.	Electric Outrigger Controls for one (1) set of outriggers, drive hydraulic outrigger control valves. Durable weather proof sealed electronic switches mounted in aluminum boxes located at the rear of the unit unless otherwise specified.	1	
20.	Steel Reservoir, 15 gallon capacity, triangular, 17" L x 17" W x 24" H, and includes breather caps and dipsticks	1	
21.	Temperature Sight Gauge	1	
22.	HVI-22 Hydraulic Oil (Standard).	25	
23.	Standard Pump For PTO	1	
24.	Electric Shifted PTO	1	
25.	Standard Altec PTO/Machine Functionality: PTO won't engage until parking brake is set.-Once parking (holding) brake is set, PTO and machine functions are enabled.-If parking (holding) brake is disengaged, both PTO and machine functions are disabled.	1	
26.	Standard PTO/Transmission Functionality for Small Ford and Dodge Chassis	1	
<u>Body</u>			
27.	Altec LGSS-132-84 (81) Low-Side General Service Body With Step:	1	
A.	Steel Body		
B.	Steel Structural Channel Crossmembers And Smooth Floor With Ladder-Style Understructure		
C.	132" Body Length		
D.	94" Body Width		
E.	40" Body Compartment Height		
F.	20" Body Compartment Depth		
G.	24" From Body Floor To Compartment Tops		
H.	Finish Paint Entire Body Altec White		
I.	Undercoat Applied Under The Body		
J.	5.5" Drop-In Wooden Cargo Retaining Board At Rear Of Body		
K.	5.5" Drop-In Wooden Retaining Board At Top Of Side Access Step		
L.	Stainless Steel Rotary paddle Latches With Locks		
M.	Gas Props On All Vertical Doors		
N.	Chains On All Horizontal Doors		
O.	Standard Master Body Locking System		
P.	Hotstick Shelf Extending Full Length Of Body On Streetside		
Q.	Two (2) Hotstick Brackets Installed On Streetside.		
R.	One Chock Holder On Each Side of Body With Retaining Lip In Fender Panel		

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S.	1st Vertical (SS) - 34" W - One (1) Outrigger Housing And Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
T.	2nd Vertical (SS) - 24" W - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
U.	1st Horizontal (SS) - 50" W - One (1) Fixed Shelf With Removable Dividers On 4 Inch Centers On Bottom of Compartment		
V.	Rear Vertical (SS) - 24" W - Six (6) Locking Swivel Hooks On An Adjustable Rail (1-4-1)		
W.	1st Vertical (CS) - 34" W - One (1) Outrigger Housing And Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
X.	2nd Vertical (CS) - 24" W - Gripstrut Access Steps With Two (2) Sloped Grab Handles, Vented Battery Storage		
Y.	1st Horizontal (CS) - 50" W - One (1) Adjustable Shelf With Removable Dividers On 4 Inch Centers And One (1) Fixed Shelf With Removable Dividers On 4 Inch Centers On Bottom Of Compartment		
Z.	Rear Vertical (CS) - 24" W - Six (6) Locking Swivel Hooks On An Adjustable Rail (1-4-1)		
AA.	Body Floor Cut-Out For AT41M/ME/P/PE Aerial Device Near Front Of Body		
AB.	Steel Tailshelf, 29" L x 94" W, With Rear Cross Storage And Drop Down Doors		

Body and Chassis Accessories

28.	ICC (Underride Protection) Bumper Installed At Rear	1	
29.	T-60 Style Pintle Hitch (10,000 LB MGTW with 2,000 LB MVL)	1	
30.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1	
31.	Install Counterweight As Needed	1	
32.	Altec Hydraulic Hose Nu-Step Installed At Rear, Single Step Curbside	1	
33.	Rigid Step Mounted Beneath Side Access Steps (Installed To Extend Approx. 2" Outward)	1	
34.	Platform Rest, Rigid with Rubber Tube	1	
35.	Boom Rest for a Telescopic Unit	1	
36.	Manual Boom Stow Securing System Installed on Boom Rest	1	
37.	Wood Outrigger Pad, 19.5" x 19.5" x 2.25", With Fluorescent Orange Steel Band Around The Outer Edges And Chain Handle	2	
38.	Outrigger Pad Holder, 20" L x 20" W x 5" H, Fits 19.5" x 19.5" x 4" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	2	
39.	Mud Flaps With Altec Logo (Pair)	1	
40.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1	
41.	U-Shaped Grab Handle Curbside Rear	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
42.	Small Grab Handle Installed At Rear Curbside Rear, for 3-pt grab	1	
43.	Slope Indicator Assembly For Machine With Outriggers	1	
44.	Safety Harness & 4.5 FT Lanyard (Medium To X-large)	1	
45.	Driveaway Safety Kit	1	
46.	Vinyl manual pouch for storage of all operator and parts manuals	1	

Electrical Accessories

47.	Rope Lights, LED, Installed Around Top And Sides Of Compartment Door Facings In Body (Installed At Final Assembly)	7	
48.	Compartment Lights Wired To Dash Mounted Master Switch	1	
49.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
50.	Altec Standard Amber LED Strobe Light with Brush Guard Post mounted at front of body, each side	2	
51.	4-Corner Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Round Lights At Rear	1	
52.	Strobe Lights Wired Battery Hot	1	
53.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
54.	PTO Hour Meter, Digital, with 10,000 Hour Display	1	
55.	7-Way Trailer Receptacle (Blade Type) Installed At Rear	1	
56.	Ford Upfitter Switches (Supplied With Chassis)	1	
57.	Power Distribution Module Is A Compact Self-Contained Electronic System That Provides A Standardized Interface With The Chassis Electrical System. (Includes Operator's Manual)	1	
58.	Install secondary stowage system.	1	
59.	Install Remote Start/Stop system in Final Assembly.	1	
60.	Install Two Speed Throttle System.	1	
61.	Install Outrigger Interlock System	1	
62.	Standard Duty Secondary Stowage Pump	1	
63.	PTO Indicator Light Installed In Cab	1	

Finishing Details

64.	Powder Coat Unit Altec White	1	
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65.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
66.	Apply Non-Skid Coating to all walking surfaces	1	
67.	English Safety And Instructional Decals	1	
68.	Vehicle Height Placard - Installed In Cab	1	
69.	Placard, HVI-22 Hydraulic Oil	1	
70.	Dielectric test unit according to ANSI requirements.	1	
71.	Stability test unit according to ANSI requirements.	1	
72.	DOT Certification Required Customer Provided Address	1	
73.	Focus Factory Build	1	
74.	Delivery Of Completed Unit	1	
75.	Inbound Freight	1	
76.	Installation - AT41M	1	
<u>Chassis</u>			
77.	Chassis	1	
78.	Altec Supplied Chassis	1	
79.	2020 Model Year	1	
80.	Ford F550	1	
81.	4x4	1	
82.	84 Clear CA (Round To Next Whole Number)	1	
83.	Regular Cab	1	
84.	Chassis Cab	1	
85.	Chassis Color - White	1	
86.	Ford 6.7L Power Stroke Diesel	1	
87.	Ford Torqshift 10-Speed Automatic Transmission (w/PTO Provision)	1	
88.	GVWR 19,500 LBS	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
89.	7,000 LBS Front GAWR	1	
90.	Spring Suspension	1	
91.	14,706 LBS Rear GAWR	1	
92.	Hydraulic Brakes	1	
93.	Park Brake In Rear Wheels	1	
94.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1	
95.	98R - Operator Commanded Regeneration (OCR)	1	
96.	No Idle Engine Shut-Down Required	1	
97.	50-State Emissions	1	
98.	Clean Idle Certification	1	
99.	Ford 40 Gallon Fuel Tank (Rear)	1	
100.	Ford 7.2 Gallon DEF Tank (Mid Mount)	1	
101.	AM/FM Radio	1	
102.	Bluetooth	1	
103.	Air Conditioning	1	
104.	Cruise Control	1	
105.	Tilt Steering Wheel	1	
106.	Block Heater	1	
107.	Trailer Brake Controller (Factory Installed)	1	
108.	Vinyl Split Bench Seat	1	

Additional Pricing

109.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
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Unit / Body / Chassis Total	144,858.00
FET Total	0.00
Total	144,858.00

Altec Industries, Inc.

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BY _____

Lori Woods

Notes:

1 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

- Outrigger pads (When Applicable)
- Fall Protection System
- Fire extinguisher/DOT kit
- Platform Liner (When Applicable)
- Altec Sentry Training
- Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

2 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

3 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

4 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis

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frame height and standard cab height for standard configurations.

5 F.O.B. - Customer Site

6 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

7 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

8 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

9 Interest charge of 1/2% per month to be added for late payment.

10 Any payment made by a credit card may be subject to a surcharge fee.

11 Delivery: 330-360 days after receipt of order PROVIDING:

- A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
- B. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.
- C. Customer approval drawings are returned by requested date.
- D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
- E. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

12 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

13 This quotation is valid until FEB 25, 2020. After this date, please contact Altec Industries, Inc. for a possible extension.

14 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.

15 Please email Altec Capital at finance@altec.com or call 888-408-8148 for a lease quote today.

16 Please direct all questions to Chad Sprague at (919) 528-2535

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