Visual Labs, Inc.
(818) 919-9802

QUOTATION

Quotation Date: **08/21/2020**

Jon Whitsitt
Gallup Police Department
451 Boardman Drive
Gallup, NM 87301

Description	Amount
<u>Smartphone Body Camera Solution</u>	
Software license for use of the Visual Labs application on seventy-five (75) smartphones to be owned and controlled by Gallup Police Department. Smartphones and cellular connectivity to be acquired separately by Gallup Police Department. License fee includes storage of footage in the Microsoft Azure Government Cloud, all software updates and 24/7 customer support. Fee shown is annualized based on $43.53 per month, per device. Visual Labs hereby certifies that the City of Fontana, California Police Department is currently paying $43.53 per month, per device under a one-year extension to an agreement executed as a result of Request for Proposal (RFP) SP-98-PD-17.	$ 39,177.00
One-time implementation and training fee	1,500.00
Mounting solution for 75 smartphones. Cost range is $20 to $60 each. For this quotation, the maximum of $60 each is assumed.	4,500.00
Gross Receipts Tax - Per New Mexico publications, this transaction should not be subject to the New Mexico Gross Receipts Tax	No charge
Seat license fee for dispatch, records and administrative staff	No charge
Upload, download and sharing fee	No charge
This quotation is valid for 60 days.	
TOTAL QUOTATION	$ 45,177.00

Quotation Provided By:
Visual Labs, Inc.
Post Office Box 7523
Menlo Park, CA 94026-7523

SUBSCRIPTION AGREEMENT

The documents below describe the relationship between Visual Labs, Inc. (**"Visual Labs"**) and the Client identified below (**"Client"**) (each of Visual Labs and Client, a **"Party"**). The documents attached to this cover page consist of the Master Terms and Conditions, which describe the general legal terms governing the relationship, and one or more orders, attachments, schedules, or addenda setting forth additional details (collectively, the **"Agreement"**). This Agreement will become effective when this cover page is executed by authorized representatives of both Parties (the **"Effective Date"**).

CLIENT INFORMATION:

Name/Client:	Gallup, New Mexico Police Department	Principal Contact Person:	Jon Whitsitt
Address:	451 Boardman Drive	Title:	Officer - Systems Manager
	Gallup, NM 87301	Phone:	(505) 863-9365
		Email Address:	jwhitsitt@gallup.gov

The Parties have caused their duly authorized representatives to execute this Agreement as of the Effective Date.

CLIENT: Gallup, New Mexico Police Department	**VISUAL LABS, INC., a Delaware corporation**
By (Signature): _____	**By (Signature):** _____
Name (Printed): _____	**Name (Printed):** Alexander R. Popof
Title: _____	**Title:** Chief Executive Officer
Date: _____	**Date:** _____

Master Terms and Conditions

1. DEFINITION OF TERMS

The following terms have the following meanings:

1.1. **"Application"** means Visual Labs' proprietary smartphone software application.

1.2. **"Authorized User"** means any employees, agents or representatives of Client that are authorized to use the Services by receiving usernames and passwords from Client (or from Visual Labs at Client's request), subject to any limitations or restrictions set forth in this Agreement.

1.3. **"Client Content"** means any information, data, text, pictures, video, audio, geographic locations, or any other content provided, recorded, uploaded or redacted by Client or its Authorized Users in connection with Client's and its Authorized Users' use of the Platform.

1.4. **"Confidential Information"** means all confidential or proprietary information disclosed by one Party to the other in connection with this Agreement, unless it is or later becomes publicly available through no fault of the other Party or it was or later is rightfully obtained by the other Party from independent sources free from any duty of confidentiality. Confidential Information shall include the terms and pricing in this Agreement, but not the fact that this Agreement has been signed, the identity of the Parties or the nature of the Services.

1.5. **"Documentation"** means Visual Labs' documentation relating to the Services and Platform, as may be provided by Visual Labs to Client, and as may be updated and amended from time to time.

1.6. **"Feedback"** means feedback, suggestions, improvements, and recommendations regarding the Services and Platform.

1.7. **"Hardware"** means any tangible item designed, manufactured, assembled, sold, or otherwise provided to Client by Visual Labs.

1.8. **"Platform"** means Visual Labs' Application, website platform, and technology infrastructure provided by Visual Labs supporting the Services that perform functions as described in the Documentation, including but not limited to, facilitating live-streaming, recording, playback, archiving and storage of Client Content, redaction of Client Content, and data analysis of such Client Content.

1.9. **"Proprietary Items"** means, collectively, the Services, Platform, and Documentation, the visual expressions, screen formats, interfaces, and other design features of the Services and Platform, all ideas, methods, algorithms, formulae and concepts used in developing and/or incorporated into the Services, Platform, or Documentation, all future modifications, revisions, updates, refinements, improvements and enhancements of the Services, Platform, or Documentation, all derivative works based upon any of the foregoing, and all copies of all of the foregoing.

1.10. **"Services"** means the services that Visual Labs provides through the Platform in accordance with the Documentation and this Agreement.

1.11. **"Subscription Term"** means the duration of Client's right to receive, access, and use the Services and Platform.

2. SUBSCRIPTION RIGHTS AND OBLIGATIONS

2.1. **Subscription Rights.** Subject to the terms and conditions of this Agreement, during the Subscription Term, Visual Labs grants to Client and its Authorized Users a non-exclusive, non-transferable license to (i) install the Application on up to the maximum number of devices owned or controlled by Client as set forth on **Schedule A** and (ii) use and access the Platform as required to use the Services solely in accordance with the Documentation for Client's internal business purposes in connection with Client's safety and security operations.

2.2. **Visual Labs Obligations.** Visual Labs shall host, operate, maintain, and support the Services and Platform. Visual Labs shall provide to Client standard support for the Services and Platform at no additional charge. From time to time in accordance with Visual Labs' generally applicable procedures, Visual Labs may at its discretion make available and implement upgrades, enhancements, and error corrections to the Platform.

2.3. **Usernames and Passwords.** Visual Labs will provide each Authorized User a unique username and password to enable such Authorized User to access the Platform and Services pursuant to this Agreement. Each username and password may only be used to access the Services and Platform during one (1) concurrent login session. Client will ensure that each username and password issued to an Authorized User will be used only by that Authorized User. Client is responsible for maintaining the confidentiality of all Authorized Users' usernames and passwords, and is solely responsible for all activities that occur under these usernames. Client agrees: (a) not to allow a third party to use Client's accounts, usernames or passwords at any time; and (b) to notify Visual Labs promptly of any actual or suspected unauthorized use of its account, usernames or passwords, or any other breach or suspected breach of this Agreement. Visual Labs reserves the right to terminate any accounts, usernames, or passwords that

Visual Labs reasonably determines may have been used by an unauthorized third party. Authorized User accounts and their associated usernames and passwords cannot be shared or used by more than one individual Authorized User, but may be reassigned from time to time to a new Authorized User who is replacing a former Authorized User who has terminated employment or otherwise changed job status or function and no longer uses the Services and Platform. Client is solely responsible for all access to and use of the Services and Platform by its Authorized Users and all access to and use of the Services and Platform through any Authorized User's account.

2.4. **Client Responsibilities**. Client shall (a) be responsible for Authorized Users' acts and omissions, (b) be responsible for providing, establishing, and maintaining internet connection, mobile device service, and any other necessary equipment, infrastructure, and services required to use the Services and Platform, (c) prevent unauthorized access to or use of the Services or Platform, and notify Visual Labs promptly of any such unauthorized access or use, (d) use, train Authorized Users to use, and ensure that Authorized Users use, the Services and Platform only in accordance with this Agreement, the Documentation and in compliance with all applicable laws and regulations, (e) reasonably cooperate with Visual Labs as necessary for Visual Labs to perform its obligations under this Agreement, and (f) be responsible for all Client Content and any use of Client Content by Client, Authorized Users, and any other party. Client agrees to comply with all relevant applicable laws, rules and regulations. Client represents and warrants that it has the right, and has obtained all necessary consents and authorizations, including any consents and authorizations required under any privacy or data security laws or regulations, to provide and disclose information to Visual Labs in connection with this Agreement.

2.5. **Restrictions**. Client shall not (and shall not permit any Authorized User to) (a) make the Services or Platform available to any third party other than Authorized Users, (b) resell, lease, distribute, transfer or otherwise make available the Services or Platform on a time-sharing or service bureau basis, (c) make Client Content available to any third party other than Authorized Users, Client employees, law enforcement, and government and regulatory officials who need to know such information for security, civil investigative, or judicial purposes, (d) use the Services or Platform to promote any unlicensed, unfair, or illegal activities or for deceptive or illegal purposes, (e) use the Services or Platform to store or transmit malicious code, (f) use or access the Services or Platform in any way that harms, potentially harms, or otherwise threatens the reputation, integrity, performance, or availability of Visual Labs, any Visual Labs client, the Services or Platform, (g) attempt to gain unauthorized access to the Services, Platform, other clients' content, or data stored or processed therein, (h) decompile, disassemble, or reverse engineer the Services or Platform, in whole or in part, (i) use the Services or Platform for any purposes other than the purpose specifically permitted in this Agreement, or (j) use or access the Services or Platform to create (or have created) a competing or similar service. Visual Labs may restrict or prohibit use or access to the Services and Platform or delete specific Client Content if Visual Labs suspects such use or access is in breach of this Agreement, does not comply with the Documentation, or is otherwise objectionable or threatens the reputation of Visual Labs, any Visual Labs client, the Services, or Platform.

3. CLIENT CONTENT AND PROPRIETARY ITEMS

3.1. **Client Content**.

a) Client acknowledges that all Client Content is the sole responsibility of the Client. Client, and not Visual Labs, is entirely responsible for all Client Content that Client records, uploads, accesses, stores, streams, displays, redacts, or transmits through the Platform.

b) Client acknowledges that Client Content that is more than six (6) months old, may be stored in an archival location and may only be available for access by Client upon two (2) business days' written notice to Visual Labs.

c) Visual Labs reserves the right to take appropriate action against Client, if Client (in Visual Labs' sole judgment) violates this Agreement or violates the rights of, harms, threatens the safety of, or creates liability for, Visual Labs or any other person. Such actions may include removing Client Content, suspending Client's access to the Platform and Services, terminating Client's account, and/or reporting Client to law enforcement authorities. In order to cooperate with legitimate governmental requests, subpoenas or court orders, or to protect Visual Labs' business and customers, Visual Labs may access and disclose any information Visual Labs considers necessary or appropriate, including Client's usernames and passwords, IP address and traffic information, usage history, and Client Content, subject to all appropriate privacy laws. Client hereby provides its irrevocable consent to such disclosure.

d) Client grants Visual Labs a fully paid, royalty-free, worldwide, non-exclusive and fully sublicensable right and license during the Subscription Term to use, reproduce, modify, adapt, perform, and display Client Content (in whole or in part) for the purposes of providing, maintaining, and supporting the Services and Platform in accordance with this Agreement.

e) Client grants Visual Labs a fully paid, royalty-free, worldwide, non-exclusive and fully sublicensable, perpetual and irrevocable right and license to use, reproduce, modify, adapt, perform, create derivative works of and display operational data (e.g. how many hours the Application has been used, when the Application has been used, where the Application has been used) and disclose and share such operational data with third parties in an anonymous and aggregate form at its discretion.

3.2. **Enhancements.** Upon mutual written agreement of the parties, Visual Labs will provide enhancements to the Proprietary Items as may be requested by Client. Fees for any such enhancements will be determined by mutual agreement of the parties.

3.3. **Title and Ownership**. All right, title, and interest in and to the Client Content (including all related patent, copyright, trademark, trade secret, intellectual property and other ownership rights) are and will remain the sole and exclusive property of Client. All right, title, and interest in and to the Proprietary Items (including all related patent, copyright, trademark, trade secret, intellectual property and other ownership rights) are and will remain the sole and exclusive property of Visual Labs and Visual Labs reserves all rights not expressly granted herein. Any derivative works, modifications, or enhancements relating to the Proprietary Items (whether created alone by either Party or jointly by or on behalf of both Parties) and any Feedback relating thereto will be solely and exclusively owned by Visual Labs. Client hereby assigns to Visual Labs any rights, title and interest, including all intellectual property rights, in any Feedback and acknowledges that Visual Labs will be free to use Feedback for any purposes in its sole discretion.

4. PAYMENTS

4.1. **Fees and Expenses**. In consideration for access and use of the Platform and Services, Client shall pay to Visual Labs, without offset or deduction, the fees set forth in **Schedule A**. All fees shall be due and payable within thirty (30) days after an invoice is issued by Visual Labs.

4.2. **Taxes**. The fees and other amounts payable by Client to Visual Labs do not include any taxes of any jurisdiction that may be assessed or imposed upon the Services, Platform, Documentation, or otherwise, including sales, use, excise, value added, personal property, export, import and withholding taxes, excluding only taxes based upon Visual Labs' net income. Client shall directly pay any such taxes assessed. Client shall promptly reimburse Visual Labs for any taxes payable or collectable by Visual Labs (other than taxes based upon Visual Labs' net income). If Client has provided Visual Labs with proof of its tax-exempt status, then, in the event that Client's tax-exempt status should become altered, Client shall be obligated to notify Visual Labs immediately of any such modification and Client shall become liable for all taxes as set forth above. In the event Client fails to notify Visual Labs of any such change, Client shall be liable for payment of any tax related penalties or interest assessed against Visual Labs or Client as a result of such Client failure.

4.3. **Payment Terms**. Visual Labs may accept and process payment (including renewals) from Client by either check, ACH credit, wire transfer, or other method as mutually agreed. Amounts owed to Visual Labs will be invoiced to Client's address for invoices as designated by Client or, if not designated, then the address printed on this Agreement. Any Client check rejected by Visual Labs' bank for any reason shall be subject to a $25 fee. If any Client payment is more than thirty (30) days past due, interest at the rate of one and one-half percent (1.5%) per annum shall accrue. Except as otherwise provided in this Agreement, all fees and other amounts paid by Client under this Agreement are non-refundable. All dollar amounts referred to in this Agreement are in United States Dollars.

4.4. **Suspension**. In the event that Client's account is more than fifteen (15) days overdue on any payment for any reason, Visual Labs shall have the right, in addition to its remedies under this Agreement or pursuant to applicable law, to suspend Client's use of the Services and Platform, without further notice to Client, until Client has paid the full balance owed, plus any fees and/or interest due.

5. WARRANTY DISCLAIMER AND LIMITATIONS

5.1. **Warranty**. Visual Labs warrants that (a) the Platform and Services will perform substantially as specified in the Documentation and (b) the implementation, support and training services will be performed in a professional manner consistent with applicable industry standards. Visual Labs' obligation with respect to any non-conformance with the foregoing warranty is for Visual Labs to use commercially reasonable efforts to correct the non-conformance. If Visual Labs is unable to correct the non-conformance despite its use of commercially reasonable efforts, then Visual Labs will notify Client and Client may terminate this Agreement and Visual Labs will refund to Client the subscription fees paid by Client to Visual Labs for the preceding thirty (30) day period or the implementation or other services fees paid by Client for the non-conforming services, as applicable. THE FOREGOING REMEDY IS CLIENT'S SOLE AND EXCLUSIVE REMEDY AND VISUAL LABS' SOLE LIABILITY FOR A BREACH OF THE WARRANTY SET FORTH IN THIS SECTION. THIS WARRANTY SHALL NOT APPLY IF THE NON-CONFORMANCE IS DUE TO DISRUPTION OR OUTAGE OF COMMUNICATIONS (INCLUDING THE INTERNET, MOBILE SERVICES, OR OTHER NETWORKED ENVIRONMENT), POWER, OR ANY OTHER UTILITIES, MALFUNCTION OF MOBILE DEVICES OR OTHER CLIENT EQUIPMENT, OR CLIENT'S OR ITS AUTHORIZED USERS' FAILURE TO USE THE PLATFORM OR SERVICES IN ACCORDANCE WITH THE AGREEMENT, DOCUMENTATION OR VISUAL LABS' INSTRUCTIONS.

5.2. **Hardware Disclaimer**. To the extent Client purchases, leases, or otherwise obtains any Hardware from Visual Labs, Client hereby acknowledges that it has purchased, leased, or otherwise obtained the Hardware in an "as is" condition and that Visual Labs has provided no warranties, express or implied. It is the sole responsibility of Client, and not Visual Labs, to verify that all Hardware is appropriate for its employees and agents and that the Hardware does not interfere with the duties of, or compromise the safety of, the persons on which the Hardware is deployed. Use of Hardware by or near anyone other than an Authorized User is prohibited and may be unsafe and lead to injury and/or death.

5.3. **Warranty Disclaimer**. EXCEPT AS EXPRESSLY SET FORTH IN SECTION 5.1, THE HARDWARE AND PROPRIETARY ITEMS AND ALL IMPLEMENTATION, SUPPORT, TRAINING AND OTHER SERVICES ARE PROVIDED "AS IS" AND VISUAL LABS MAKES NO REPRESENTATIONS OR WARRANTIES, ORAL OR WRITTEN, EXPRESS OR IMPLIED, ARISING FROM COURSE OF DEALING, COURSE OF PERFORMANCE, USAGE OF TRADE, OR OTHERWISE, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, TITLE, NON-INTERFERENCE, OR NON-INFRINGEMENT. Without limiting the generality of the foregoing, Visual Labs does not represent or warrant that: (a) the Services or Platform will

meet any expectations or specifications of Client; (b) the Services or Platform will protect Client, its employees, personnel, or invitees, or Client's premises from any specific threats or increase the security of Client's premises; (c) the operation of the Services and Platform will be uninterrupted or error-free; or (d) the Hardware is safe for use for any particular purpose. CLIENT ACKNOWLEDGES AND AGREES THAT CERTAIN FEATURES OF THE SERVICES AND PLATFORM MAY NOT WORK AND LOSS OF DATA MAY BE POSSIBLE UNDER CERTAIN CIRCUMSTANCES, INCLUDING BUT NOT LIMITED TO, FAILURE OF ELECTRONIC EQUIPMENT OR THE LOSS OF INTERNET, MOBILE SERVICE, OR WIRELESS CONNECTION.

6. LIMITATION OF LIABILITY

IN NO EVENT WILL VISUAL LABS BE LIABLE FOR ANY LOSS OF DATA, LOST PROFITS, LOST REVENUE, OR INDIRECT, INCIDENTAL, PUNITIVE, SPECIAL, EXEMPLARY, OR CONSEQUENTIAL DAMAGES ARISING IN CONNECTION WITH THIS AGREEMENT, INCLUDING BUT NOT LIMITED TO DAMAGES OR COSTS DUE TO REVENUE, GOODWILL, PRODUCTION OR USE, BUSINESS INTERRUPTION, PROCUREMENT OF SUBSTITUTE GOODS OR SERVICES, OR PERSONAL OR PROPERTY DAMAGE ARISING OUT OF OR IN CONNECTION WITH VISUAL LABS' PERFORMANCE HEREUNDER OR THE USE, MISUSE, OR INABILITY TO USE THE SERVICES, PLATFORM, DOCUMENTATION, OR HARDWARE, BASED ON ANY THEORY OF CONTRACT, TORT, STRICT LIABILITY, NEGLIGENCE, OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. Visual Labs' total aggregate liability under this Agreement shall under no circumstances exceed the greater of $100 or the fees actually paid by Client to Visual Labs in the six (6) months preceding the event giving rise to the claim of liability. The existence of multiple claims shall not enlarge this limitation.

7. CONFIDENTIALITY

All Confidential Information of a Party (**"Disclosing Party"**) in the possession of the other (**"Receiving Party"**), whether or not authorized, shall be held in strict confidence, and the Receiving Party shall take all steps reasonably necessary to preserve the confidentiality of the Confidential Information. The Disclosing Party's Confidential Information shall not be used or disclosed by the Receiving Party for any purpose except (a) as necessary to implement or perform this Agreement, or (b) as required by law, provided that the other Party is given a reasonable opportunity to obtain a protective order. The Receiving Party shall limit its use of and access to the Disclosing Party's Confidential Information to only those of its employees or representatives whose responsibilities require such use or access and who are bound by obligations of confidentiality at least as protective as those herein. The Receiving Party shall advise all such employees and representatives, before they receive access to or possession of any of the Disclosing Party's Confidential Information, of the confidential nature of the Confidential Information and require them to abide by the terms of this Section.

8. LIABILITY OF OTHER PARTY'S ACTS OR OMISSIONS

As between the Parties, neither Party shall be responsible for liability incurred as a result of the other Party's acts or omissions in connection with this Agreement. Any liability incurred in connection with this Agreement is subject to the immunities and limitations of the New Mexico Tort Claims Act, NMSA 1978, Section 41-4-1, et seq. This paragraph is intended only to define the liabilities between the Parties and it is not intended to modify, in any way, the Parties' liabilities as governed by common law or the New Mexico Tort Claims Act.

9. TERMINATION

9.1. The initial Subscription Term shall begin on the Effective Date and shall terminate as set forth in **Schedule A**. Additional Subscription Terms, if any, shall be set forth in one or more revisions, amendments or supplements to Schedule A.

9.2. Either Party may terminate this Agreement immediately on giving notice in writing to the other Party if the other Party commits a material breach (including any non-payment of fees due) and, in the case of a material breach capable of being cured, failed to cure that breach within fifteen (15) days after the receipt of a request in writing to cure such breach.

9.3. Upon any termination or expiration of this Agreement, whether under this Section 9 or otherwise, (a) Client shall discontinue all access and use of all Proprietary Items, and promptly return to Visual Labs any Confidential Information then in Client's possession or control and (b) Client shall promptly uninstall the Application from any device owned or controlled by Client, and (c) Visual Labs, at its sole discretion, may block Client access to the Services and Platform and/or delete Client Content.

9.4. Client shall remain liable for all payments due to Visual Labs with respect to the period ending on the date of termination or expiration. For any termination other than a termination for good cause by Client in accordance with Section 9.2, the balance of all remaining subscription fees relating to the then current Subscription Term will be due and payable. The provisions of Sections 1, 2.4, 2.5, 3, 4.2, 4.3, 4.4, 5, 6, 7, 8, 9.3, 9.4, and 10 shall survive any termination or expiration of this Agreement.

10. OTHER PROVISIONS

10.1. **Insurance**. During the Subscription Term, Visual Labs will, at no cost to Client, maintain the following minimum insurance in full force and effect: (i) commercial general liability insurance, including contractual liability coverage and coverage for bodily injury, personal injury, and property

damage in a combined single limit of not less than $1,000,000 per occurrence and $1,000,000 in the aggregate, (ii) workers' compensation insurance in compliance with all statutory regulations of the nation, state, territory, or province having jurisdiction over Visual Labs' employees performing services under the Agreement with limits of not less than $1,000,000 (or such greater amount as may be required by applicable law), and (iii) technology errors and omissions insurance in an amount not less than $1,000,000 in the annual aggregate.

10.2. **Notice**. All notices, consents and other communications under or regarding this Agreement shall be in writing and shall be deemed to have been received on the earlier of the date of actual receipt or the first business day after being sent by a reputable overnight delivery service. Either Party may change its address for notices by giving written notice of the new address to the other Party.

10.3. **Assignment**. Client may not, without Visual Labs' prior written consent, assign, delegate, pledge, or otherwise transfer this Agreement or any of its rights or obligations under this Agreement to any party, whether voluntarily or by operation of law. A sale of assets, merger or consolidation will be deemed an assignment for the purposes of this Agreement.

10.4. **Export Laws and Use Outside of the United States**. Client shall comply with the export related laws and regulations. Client represents and warrants that (i) Client is not located in a country that is subject to a U.S. Government embargo, or that has been designated by the U.S. Government as a "terrorist supporting" country; and (ii) Client is not listed on any U.S. Government list of prohibited or restricted parties. Client shall not export or re-export directly or indirectly (including via remote access) any Proprietary Items (or parts thereof) to any applicable jurisdiction or entity prohibited by law or to which a license is required without first obtaining a license from the applicable regulatory authority.

10.5. **Relationship**. The relationship between the Parties under this Agreement is that of independent contractors and not partners, joint venturers or agents.

10.6. **Other Limitations**. The warranties made by Visual Labs in this Agreement, and the obligations of Visual Labs under this Agreement, run only to Client and not to any Authorized User or other third party. Under no circumstances shall any Client affiliate, Client customer, contractor, personnel, invitee, or any other third party be considered a third-party beneficiary of this Agreement. No action or claim of any type relating to this Agreement may be brought or made by Client more than twelve (12) months after Client first has knowledge of the basis for the action or claim. The Client and Visual Labs have freely and openly negotiated this Agreement, including the pricing, with the knowledge that the liability is to be limited in accordance with the provisions of this Agreement.

10.7. **Entire Understanding**. This Agreement states the entire understanding between the Parties with respect to its subject matter, and supersedes all prior proposals, marketing materials, negotiations and other written or oral communications between the Parties with respect to the subject matter of this Agreement. Any terms in an order or written purchase authorization that add to, or conflict with or contradict, any provisions in the Agreement will have no legal effect.

10.8. **Modification and Waiver**. No modification of this Agreement, and no waiver of any breach of this Agreement, shall be effective unless in writing and signed by an authorized representative of both Parties. This Agreement may not be modified or amended without written agreement of the Parties. No waiver of any breach of this Agreement, and no course of dealing between the Parties, shall be construed as a waiver of any subsequent breach of this Agreement.

10.9. **Severability**. If any portion of any provision of this Agreement is held to be illegal, invalid or unenforceable, in whole or in part, (a) such unenforceable portion of the provision will be deemed severed from this Agreement, (b) the validity and enforceability of the remaining portion of the provision and the other provisions of this Agreement will not be affected or impaired, and (c) this Agreement will be amended in order to effect, to the maximum extent allowable by law, the original intent of such provision.

10.10. **Counterparts**. This Agreement may be executed in one or more counterparts, each of which shall be deemed an original and all of which together shall constitute one and the same instrument.

10.11. **Governing Law and Venue**. This Agreement shall be construed and enforced in accordance with the laws of the State of New Mexico excluding choice of law; provided, however, that the terms of any applicable law now or hereafter enacted that is based on or similar to the uniform computer information transactions act drafted by the national conference of commissioners on uniform state laws shall not apply. Each Party irrevocably agrees that any legal action, suit or proceeding brought by it that in any way arises out of the Agreement must be litigated exclusively in state court in McKinley County, New Mexico or in a federal court in the District of New Mexico.

10.12. **Force Majeure**. Except with respect to Client's payment obligations, neither Party shall be liable for, nor shall either Party be considered in breach of this Agreement due to any failure to perform its obligations under this Agreement as a result of a cause beyond its control, including any act of God or a public enemy, act of any military, civil or regulatory authority, change in any law or regulation, fire, flood, earthquake, storm, epidemic, pandemic, quarantine or other like event, disruption or outage of communications (including the Internet or other networked environment), power or other utility, labor problem, unavailability of supplies or any other cause which could not have been prevented by the non-performing Party with reasonable care.

10.13. **Use of Name**. Client authorizes Visual Labs to use Client's name in marketing materials and any routine list of Visual Labs clients.

10.14. **Notices, Questions, Complaints, and Claims**. Please contact us for any notices, questions, complaints, or claims at: Visual Labs, Inc., Attention: Alexander Popof, 607 Menlo Avenue, Menlo Park, California 94025 USA; +1 818-919-9802; alp@visuallabsinc.com.

[END OF MASTER TERMS AND CONDITIONS]

Schedule A
Gallup, New Mexico Police Department

The Services shall be provided during a Subscription Term which shall begin on the Effective Date and shall terminate on September 30, 2021. Thereafter, the Subscription Term shall automatically renew for additional one (1) year periods, unless one Party provides the other Party written notice of its intent to not renew the Subscription Term at least thirty (30) days prior to the start of the upcoming renewal period.

The Services will be provided via the use of seventy-five (75) smartphones (the "Devices") which will be owned and controlled by Client. The Devices will be deployed on Client employees or agents and will be used primarily as a body worn camera to record the audio and video of interactions between Client employees or agents and the general public. While the Visual Labs Application is engaged, each Device will also record, and in certain cases transmit, the approximate physical location (i.e. latitude and longitude) of the Device. If any Device is activated with a cellular carrier, the cost of such connectivity shall be the responsibility of Client

The Devices may be housed in certain Hardware (as defined herein) such as a smartphone case or other mounting solution provided by or sourced through Visual Labs. It is the sole responsibility of Client, and not Visual Labs, to verify that each Device and the mounting solution are appropriate for their employees and agents and that they do not interfere with the duties of, or compromise the safety of, the persons on which each Device is deployed. At the end of the Subscription Term, Client shall promptly uninstall the Application from all Devices.

It is understood by Client that certain "real time" Services (e.g. live streaming) require a reasonably strong connection to the internet. It is further understood that certain areas in which the Devices will be deployed may not support the required connection to the internet for certain Services.

The default retention period for all Client footage shall be one hundred eighty (180) days. Authorized Client personnel shall have the ability to change the retention period of any specific file to "indefinite" via the Visual Labs website. Unless the retention period has been changed to "indefinite" by Client, Visual Labs shall delete all Client footage as soon as practicable after the expiration of the retention period.

Fees

Implementation and Training Fee
Visual Labs will charge a one-time implementation and training fee of one thousand five hundred dollars ($1,500), which shall include remote training and shall be due and payable by October 31, 2020.

Subscription Fee
Visual Labs will charge a monthly subscription fee of forty-three dollars and fifty-three cents ($43.53) per Device. If Devices are added during the Subscription Term, the subscription fee shall be increased on a pro rata basis. The subscription fee for the Subscription Term shall be thirty-nine thousand one hundred seventy-seven dollars ($39,177). Such fee shall be due and payable by October 31, 2020. Unless otherwise agreed upon between the Parties in writing, the monthly subscription fee at the end of the initial Subscription Term shall be fifty dollars ($50) per Device.

Usage Fees
Based on seventy-five (75) Devices, the Services provided during any Subscription Term shall include a monthly allowance of (i) up to four thousand five hundred (4,500) hours of video uploaded; (ii) up to four thousand five hundred (4,500) hours of audio recordings uploaded; (iii) up to forty (40) hours of live streaming video; and (iv) up to twelve thousand (12,000) photos taken, including via the photo sequence function. If Devices are added during the Subscription Term, the above monthly allowances will be increased on a pro rata basis. Should Client exceed these limits during any month, the excess will be charged at a rate of five dollars ($5) per additional hour of video or audio uploaded, twenty dollars ($20) per additional hour of live streaming, and five cents ($0.05) per additional photo. Client shall be able to retain up to twenty percent (20%) of its annual footage allowance with a retention greater than the default retention period. Storage above such allowance will be charged at the rates set forth in this paragraph.

Maximum Website User Limit

Client shall be able to designate up to one hundred (100) individuals to receive login credentials and use the Visual Labs website. The designated users of the system may be changed at Client's discretion, provided that no more than the maximum allowed number of users are designated at any one time.

FIRSTNET
Built with AT&T

Mobility Summary

Mobility Overview

- 1 Total Plan
- Unlimited Data

Total Cost

Plans	$3,711.75/mo
Total Monthly Cost	**$3,711.75/mo**
Devices	$74.25
Total One-Time Cost	**$74.25**

Mobility Details

Plans (1)

Unlimited – Primary

Included

- Unlimited talk, text, and data
- AT&T Business Fast Track or First Priority™

Access Charges

75 × Smartphone with Tethering at $49.49 each	$3,711.75/mo
Monthly Plan Cost	**$3,711.75/mo**

Devices (75)

Kyocera DuraForce PRO 2 with Subsidized (2-year) (75)

Monthly Cost

No Protection

One-Time Cost

Base One-Time Cost at $169.99 each	$12,749.25
Device Discount at -$169.00 each	*-$12,675.00*
Total One-Time Cost	**$74.25**

Device costs calculated for 75 / 75 devices

This information is provided to you for informational purposes only. The terms of the identified plans can be found in the applicable brochures at the links below. AT&T may revise these terms at any time. In the event of a conflict between this information and the applicable business agreement, the applicable business agreement will control. AT&T disclaims all warranties including, but not limited to, implied warranties of merchantability or fitness for a particular purpose. In no event shall AT&T be liable for any damages relating to the use or results of the calculator. The quoted rates are estimates of the monthly charges for the identified plans only and are based on the information provided by you. These rates do not include additional devices, features or services. Quoted rates supersede those in the applicable brochures, which are standard published rates, and not the discounted rates quoted herein, based on national, state or local contracts. Rates are subject to change and do not include taxes, fees, overage charges or surcharges. Activation fees, additional deposits and other restrictions may apply.

FirstNet Rate Plans - Agency Paid - Pooled & Unlimited

Primary Users	https://www.firstnet.com/firstnetprimary
Primary Users (State/Local Gov)	https://www.firstnet.com/firstnetgovprimary
Extended Primary Users	https://www.firstnet.com/firstnetextended
Extended Primary Users (State/Local Gov)	https://www.firstnet.com/firstnetgovextended

FirstNet Machine-to-Machine Rate Plans

Primary Users	https://www.firstnet.com/firstnetprimarym2m
Primary Users (State/Local Gov)	https://www.firstnet.com/firstnetgovprimarym2m
Extended Primary Users	https://www.firstnet.com/firstnetextendedm2m
Extended Primary Users (State/Local Gov)	https://www.firstnet.com/firstnetgovextendedm2m

FirstNet Enhanced Push-to-Talk Rate Plans

Primary Users	https://www.firstnet.com/epttonlyprimary
Primary Users (NASPO)	https://www.firstnet.com/epttonlyprimarynaspo
Primary Users (NPPGov)	https://www.firstnet.com/epttonlyprimarynppgov
Extended Primary Users	https://www.firstnet.com/epttonlyextprimary
Extended Primary Users (NASPO)	https://www.firstnet.com/epttonlyextprimarynaspo
Extended Primary Users (NPPGov)	https://www.firstnet.com/epttonlyextprimarynppgov

FirstNet Enhanced Push-to-Talk Bolt-Ons

Primary Users	https://www.firstnet.com/epttboltonprimary
Primary Users (NASPO)	https://www.firstnet.com/epttboltonprimarynaspo
Primary Users (NPPGov)	https://www.firstnet.com/epttboltonprimarynppgov
Extended Primary Users	https://www.firstnet.com/epttboltonextprimary
Extended Primary Users (NASPO)	https://www.firstnet.com/epttboltonextprimarynaspo
Extended Primary Users (NPPGov)	https://www.firstnet.com/epttboltonextprimarynppgov

FirstNet International Roaming Packages

International Pass Packages https://www.firstnet.com/internationalterms

©2020 AT&T Intellectual Property. FirstNet, First Responder Network Authority, and FirstNet logo are registered trademarks and service marks of FirstNet, an independent authority within the U.S. Department of Commerce. All other marks are the property of their respective owners.